MINUTES OF A REGULAR MEETING  
OF THE BOARD OF DIRECTORS  
MONTGOMERY COUNTY HOSPITAL DISTRICT  

The regular meeting of the Board of Directors of Montgomery County Hospital District was duly convened at 4:00 p.m., October 24, 2017 in the Administrative offices of the Montgomery County Hospital District, 1400 South Loop 336 West, Conroe, Montgomery County, Texas.

1. Call to Order  
   Meeting called to order at 4:00 p.m.

2. Invocation  
   Led by Mr. Grice

3. Pledge of Allegiance  
   Led by Mr. Cole

4. Roll Call  
   Present:  
   Bob Bagley  
   Chris Grice  
   Mark Cole  
   Kenn Fawn  
   Sandy Wagner  
   Brad Spratt  
   Georgette Whatley – arrived at 4:06 p.m.

5. Public Comment  
   There were no comments from the public.

6. Special Recognition:  
   Medical Director Award – David Overstreet
   
   September:  
   Non Field – Angie Hoffart  
   
   The Texas Comptroller of Public Accounts - Brett Allen, Accounting Department and IT Cecilia Chavez awarded the Traditional Finances Award.
   
   October:  
   Field – Rhonda Ritchey

7. Presentation on Hurricane Harvey. (Mr. Fawn, Chairman – MCHD Board)  
   Mr. Fawn requested agenda item 7 be tabled for a future meeting.
8. **CEO Report to include update on District operations, strategic plan, capital purchases, employee issues and benefits, transition plans and other healthcare matters, grants and any other related district matters. (attached)**

Mr. Randy Johnson, CEO presented report to the board.

9. **Presentation of Quarterly Employee Turnover Report. (Ms. Whatley, Chair – Personnel Committee) (attached)**

Mr. Randy Johnson, CEO presented a report to the board.

10. **Consider and act on the November and December, 2017 MCHD Regular Board of Directors meeting dates and times. (Mr. Fawn, Chairman – MCHD Board) (attached)**

Mr. Fawn made a motion to consider and act on staff’s recommendation for a joint November/December board meeting to be scheduled for December 5, 2017. Ms. Whatley offered a second. After board discussion motion passed unanimously.

11. **EMS Director Report to include updates on EMS staffing, performance measures, staff activities, patient concerns, transport destinations and fleet.**

Mr. Jared Cosper, EMS Director presented a report to the board.

12. **Consider and act on the purchase of one (1) ambulance. (Mr. Bagley, Chair – EMS Committee) (attached)**

Mr. Bagley made a motion to consider and act on the purchase of one (1) ambulance. Mr. Grice offered a second. After board discussion motion passed unanimously.

Mr. Cole requested staff update the budget template in the boardbook and update variance to board members.

13. **Consider and act on staff’s recommendation for purchase of oxygen cylinders. (Mr. Cole, Chair – PADCOM Committee) (attached)**

Mr. Cole made a motion consider and act on staff’s recommendation for purchase of oxygen cylinders. Mr. Bagley offered a second. After board discussion motion passed unanimously.

14. **Consider and act on the purchase of equipment for ambulances 50 and purchase of POWER-PRO XT cot only for ambulances 51 and 52. (Mr. Cole, Chair – PADCOM Committee) (attached)**

Mr. Cole made a motion to consider and act on the purchase of equipment for ambulances 50 and purchase of POWER-PRO XT cot only for ambulances 51 and 52. Mr. Bagley offered a second and motion passed unanimously.

15. **Consider and act on the purchase and installation of Opticoms. (Mr. Bagley, Chair – EMS Committee) (attached)**

Mr. Bagley made a motion to consider and act on the purchase and installation of Opticoms. Mr. Cole offered a second and motion passed unanimously.
16. Consider and act on purchase of one mobile column lift from JAM Equipment Sales (HGAC). (Mr. Cole, Chair – PADCOM Committee) (attached)

Mr. Wayde Sullivan gave a presentation to the board.

Mr. Cole made a motion to consider and act on purchase of one mobile column lift from JAM Equipment Sales (HGAC). Mr. Grice offered a second. After board discussion motion passed six for (Ms. Whatley, Mr. Spratt, Mrs. Wagner, Mr. Fawn, Mr. Cole and Mr. Grice) to one opposed (Mr. Bagley).

17. COO Report to include updates on infrastructure, facilities, radio system, warehousing, staff activities, community paramedicine, emergency management, and purchasing.

Mrs. Melissa Miller, COO presented a report to the board.

18. Consider and act on the remodel of Station 34. (Mr. Cole, Chair – PADCOM Committee) (attached)

Mr. Cole made a motion to consider and act on the remodel of Station 34. Mr. Bagley offered a second and motion passed unanimously.

19. Consider and act on the Interlocal agreement with Region 6 Education Service Center (RESC 6) Purchasing Cooperative. (Mr. Cole, Chair – PADCOM Committee) (attached)

Mr. Cole made a motion to consider and act on the Interlocal agreement with Region 6 Education Service Center (RESC 6) Purchasing Cooperative. Mr. Bagley offered a second. After board discussion motion passed unanimously.

20. Consider and act on the reappointment of Mrs. Sandy Wagner to the Public Health District Board for 2018-2019. (Mr. Fawn, Chairman – MCHD Board)

Mr. Fawn made a motion to consider and act on the reappointment of Mrs. Sandy Wagner to the Public Health District Board for 2018-2019. Ms. Whatley offered a second and motion passed unanimously.

21. Health Care Services Report to include regulatory update, outreach, eligibility, service, utilization, community education, clinical services, epidemiology, and emergency preparedness.

Mrs. Ade Moronkeji, HCAP Manager presented a report to the board.

Mr. Fawn requested that MCHD attempt to identify actions it has taken that reduce healthcare costs so that they can be shared with other government agencies.

22. Consider and act on Healthcare Assistance Program claims from Non-Medicaid 1115 Waiver providers processed by Boon-Chapman. (Mrs. Wagner, Chair - Indigent Care Committee)

Mrs. Wagner made a motion to consider and act on Healthcare Assistance Program claims from Non-Medicaid 1115 Waiver providers processed by Boon-Chapman. Ms. Whatley offered a second and motion passed unanimously.

23. Consider and act on ratification of voluntary contributions to the Medicaid 1115 Waiver program of Healthcare Assistance Program claims processed by Boon Chapman. (Mrs. Wagner, Chair – Indigent Care Committee)

Mrs. Wagner made a motion to consider and act on ratification of voluntary contributions to the
Medicaid 1115 Waiver program of Healthcare Assistance Program claims processed by Boon Chapman. Ms. Whatley offered a second and motion passed unanimously.


Mr. Brett Allen, CFO presented financial report to the board.

25. Presentation of Budget Report for FYE September 30, 2017. (Mr. Grice, Treasurer - MCHD Board) (attached)


26. Presentation of Investment Report for the quarter ended September 30, 2017. (attached)

Mr. Brett Allen, CFO presented Investment Report for the quarter ended September 30, 2017.

27. Consider and act upon recommendation for amendment(s) to the budget for fiscal year ending September 30, 2017. (Mr. Grice, Treasurer - MCHD Board) (attached)

Mr. Grice made a motion to consider and act upon recommendation for amendment(s) to the budget for fiscal year ending September 30, 2017. Mr. Bagley offered a second and motion passed unanimously.

28. Consider and act upon recommendation for amendment(s) to the budget for fiscal year ending September 30, 2018. (Mr. Grice, Treasurer - MCHD Board) (attached)

Mr. Grice made a motion to consider and act upon recommendation for amendment(s) to the budget for fiscal year ending September 30, 2018. Ms. Whatley offered a second and motion passed unanimously.

29. Consider and act on ratification of payment of District invoices. (Mr. Grice, Treasurer - MCHD Board)

Mr. Grice made a motion to consider and act on ratification of payment of District invoices. Ms. Whatley offered a second and motion passed unanimously.

30. Consider and act on salvage and surplus. (Mr. Grice, Treasurer – MCHD Board) (attached)

Mr. Grice made a motion to consider and act on salvage and surplus as listed. Mr. Bagley offered a second and motion passed unanimously.

31. Secretary's Report - Consider and act on minutes for the September 26, 2017 Regular BOD meeting. (Mrs. Wagner, Secretary - MCHD Board)

Mrs. Wagner made a motion to consider and act on minutes for the September 26, 2017 Regular BOD Meeting. Mr. Spratt offered a second and motion passed unanimously.

32. Convene into executive session pursuant to section 551.071 of the Texas Government Code to discuss pending litigation matters, to wit: Raimer v. MCHD et al. Civil Action no. 4:17-cv-01258 consolidated with Civil Action no. 4:17-cv-02415 in the United States District Court for the Southern District of Texas, Houston Division. (Mr. Fawn, Chairman – MCHD Board)
Mr. Fawn made a motion to convene into executive session at 5:29 p.m. pursuant to section 551.071 of the Texas Government Code to discuss pending litigation matters, to wit: *Rainer v. MCHD et al.* Civil Action no. 4:17-cv-01258 consolidated with Civil Action no. 4:17-cv-02415 In the United States District Court for the Southern District of Texas, Houston Division.

33. **Reconvene from executive session and deliberate and take action on matters involving pending litigation, to wit: *Rainer v. MCHD et al.* Civil Action no. 4:17-cv-01258 consolidated with Civil Action no. 4:17-cv-02415 In the United States District Court for the Southern District of Texas, Houston Division. (Mr. Fawn, Chairman – MCHD Board)**

The board reconvened from executive session at 5:50 p.m.

Mr. Fawn advised that the board would not be taking any action.

34. **Adjourn**

Meeting adjourned at 5:50 p.m.  

[Signature]

Sandy Wagner, Secretary
Montgomery County Hospital District & Public Health District

2018
Mission-Vision

- **Mission** – Our mission is to care for the indigent and provide EMS services while protecting the interest of the taxpayers and insuring long-term stability through fund development.

- **Vision** – Our vision is cost effective indigent care and taxpayer supplemented EMS with total professionalism administered through an elected Board of Directors.
Our Values

- Accountability ~ Being responsible for our thoughts, words, and deeds, and the resources entrusted to us.

- Compassion ~ To be understanding, caring, and nurturing.

- Excellence ~ We will strive to exceed all expectations and maintain the highest standards in our industry.

- Innovation ~ Providing superior and professional service to the citizens of Montgomery County utilizing professional development, state of the art technology, and sound practice.

- Integrity ~ Acting with the highest standards of honesty and ethics in every decision and action that we make as individuals or as an organization.

- Unity ~ A group of individuals striving toward shared goals and a vision of improving the quality of life for all.
MCHD BOARD CUTS TAX RATE and APPROVES 20% HOMESTEAD EXEMPTION
### Financial Snapshot

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<th></th>
<th>2016 Actual</th>
<th>2017 Estimated</th>
<th>2018 Budget</th>
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<td>35,754,408</td>
<td>36,938,370</td>
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<td>EMS</td>
<td>14,746,484</td>
<td>11,070,702</td>
<td>13,119,760</td>
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<td>Other</td>
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<td>7,626,005</td>
<td>6,030,136</td>
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<td>30,407,665</td>
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<td>41,000,000</td>
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MCHD 5-Year Plan
Strategic Goals

- Maintain MCHD as the regional "Employer of Choice"
- Provide excellent service to MCHD co-workers, clients, taxpayers and the community
- Establish and maintain a structured process to measure and improve quality
- Provide for the financial stability of MCHD and protection for the taxpayer while meeting the needs of the community
- Proactively meet the growth needs of our community
Capital planned for FY 2018

HUMAN RESOURCE INFORMATION SYSTEM (HRIS)
- Phase 1
- Time, Attendance, PTO through the new system beginning
- Clock-in and out via computer or cell phone
- 1st check 12/1/17

HVAC
- $110,000
- Install HVAC system in room 250 for additional classroom space
- Add roof-top A/C back-up for MDF room

MICROWAVE TOWER PROJECT
- $1,280,000
- Microwave ring to connect all towers

PHONE SYSTEM REPLACEMENT
- $250,000
- Replace current phone system

AMBULANCES
- 1 new = $184,358 with a hybrid battery system vs generator
- 6 remounts = $761,148

STATION 34 EXPANSION
- $225,000
- Extended apartment estimated to be complete June 2018

TRANSFER SERVICE EXPANSION
- Station 90 George Strake
- Additional facility contracts
Capital Projects FY 2019-2022

**FY 2019**
- New Station Porter 1314 & 999
- New ePCR
- Opticons
- Land for Tower Site

**FY 2020**
- Accounting Software
- 1 new ambulance
- 6 remounts and a Tahoe
- 2 Transfer trucks
- 1 New EKG Monitors
- Opticons

**FY 2021**
- New Stations Caney Creek & North Central Conroe
- New Tower and Equipment (South County)
- New Station West County
- 2 New Transfer trucks
- 1 New EKG Monitors
- Opticons

**FY 2022**
- New Stati
More plans for FY 2018

MERIT BASED RAISES
- Employees raise will be based on annual evaluation

NEW PAY SCALE
- Effective 10/1/17
- Pay grades have changed
- No employee’s pay will be lowered due to a change in pay grade

RANDOM DRUG SCREENS
- Increasing from 5% annually to 15%

BACKGROUND CHECKS
- Will be done annually
Medicare Compliance

- Social Security Act
- False Claim Act
- Health Insurance Portability & Accountability Act
- Anti-Kickback Act
Medicare Compliance - Fraud and Abuse

- Medically unnecessary trips
- Trips billed but not rendered
- False documentation
- Upcoding
- Payment of Kickbacks
Medicare Compliance

- Compliance Policies and Procedures
- Designation of a Compliance Officer
- Education & Training
- Internal Monitoring
- Developing Open Lines of Communication
- Enforcing Disciplinary Standards
- Evaluation and Risk Analysis
Report Suspected Fraud or Abuse to:

Donna Daniel, MCHD Compliance Officer
Phone: 936-523-5016
Email: ddaniel@mchd-tx.org

MCHD Ethics Hotline
Phone: 844-MCHD-TX-1
Email: ethicshotline.org/MCHD

OIG (Office of Inspector General)
Phone: 1-800-HHS-TIPS
Email: HHS.TIPS@oig.hhs.gov
Online: https://forms.oig.hhs.gov/hotlineoperations
Turnover Report
1/1/2017 - 09/30/2017

Human Resources
October 2017
1/1 – 9/30 TURNOVER BY DEPARTMENT

ALARM

YEAR
2015
2016
2017

QUARTER
Sum Of Q1
Sum Of Q2
Sum Of Q3

FIELD

YEAR
2015
2016
2017

QUARTER
Sum Of Q1
Sum Of Q2
Sum Of Q3

OTHER

YEAR
2015
2016
2017

QUARTER
Sum Of Q1
Sum Of Q2
Sum Of Q3
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<td>EMS Triple AAA Conference</td>
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<td>MCHD Holiday</td>
<td>BOD Meeting</td>
<td>Staff's recommendation</td>
<td>November/December</td>
<td>Combine</td>
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**December 2017**

- 4th Tuesday - MCHD Holiday
- New Year's MCHD Holiday
- MCHD Holiday
- MCHD Holiday
- MCHD Holiday
Remount of Used San Antonio Ambulance

MCHD X-1155 (E-1155/X-631)
Book by Kasey Gillum

August 20, 2017

Wayde Sullivan
Montgomery County Hospital District
E-mail: wsullivan@mchd-tx.org

Mr. Sullivan,

Per your request we are quoting remounting and refurbishing your Frazer Type I 12'4" taller Generator Powered Module X-1199 (E-1980) onto a 2017 Dodge Ram 4500 Single Cab 6.7L diesel chassis 84"CA (customer provided) - Dodge White PW7 with a LiquidSpring suspension system. For your convenience all pricing has been itemized below.

Frazer Type I 12'4" taller Generator Powered Module X-1199 (E-1980)
2017 Dodge Ram 4500 Single Cab 6.7L diesel chassis 84"CA (customer provided) - Dodge White PW7
Preinstalled customer provided ArcRite running boards
LiquidSpring suspension system

\[ \text{Note} - \text{tie in to stud in console instead of VSIM} \]

Heat shielding for diesel chassis
Remount of Module (see Incl. Items below)
Chassis Exterior Upgrades
Chassis Interior Upgrades
Module Exterior Upgrades
Module Interior Upgrades

\[ \text{Total} \] $127,850.00

\text{Items included in above total:}

\text{Chassis Exterior Upgrades:}

1. Items included in remount fee:
   a) Furnish & install black Ranch Hand grille guard
   b) (2) Whelen M4 grille lights w/ clear lenses
      \text{Layout: red/blue, red/blue}
   c) (2) Whelen M4 intersects w/ clear lenses
      \text{Layout: clear/red, red/clear}
   d) (2) Whelen 315P speakers

\text{N/C} \]

E-mail: wsullivan@mchd-tx.org
Purchase of New 12' Hybrid Unit (No generator)

October 13, 2017

Jared Cosper
Montgomery County Hospital District
Email: jcosper@mchd-tx.org

Mr. Cosper,

Per your request we are quoting (1) Frazer Type I 12' Generator Powered Module mounted on a 2017/2018 Dodge 4500 6.7L diesel chassis - customer provided with a LiquidSpring suspension. For your convenience all pricing has been itemized below.

Frazer Type I 12' Generator Powered Module $ 97,900.00
2017/2018 Dodge 4500 6.7L diesel chassis - customer provided $ N/C
LiquidSpring suspension $ 10,500.00
Heat shielding for diesel chassis $ 1,500.00
Chassis Exterior $ 2,500.00
Chassis Interior $ 1,550.00
Module Exterior $ 18,550.00
Module Interior $ 9,100.00
Oxygen regulator - shipped loose $ 200.00
Provide Frazer MSO/MCO in delivery book $ 50.00
This is a CAAS unit $ N/C
Subtotal $ 141,850.00

MEPS hybrid generator & battery system $ 21,000.00
Loyal customer discount $ -10,500.00
Trade-in of San Antonio box E-1960 (value is dependent upon Onan, A/C & Exterior Lights installed) $ -15,000.00
Total $ 137,350.00

Terms and Conditions

1. This quote is valid for 90 days.
2. All pricing is F.O.B. Houston.
3. Please make your purchase order out to Frazer, Ltd. (7219 Rampart Houston, TX 77081). Please email a copy of your purchase order and this quote to Adam Fischer at sales@frazerbilt.com.
4. Please note, payment for the entire purchase is due upon receipt and acceptance of completed unit.
5. To minimize delays, customer provided items should be present prior to unit production start.
6. Frazer will provide a weight slip with accompanying scale calibration certification. Your local vehicle registration office may require a state certified weight slip for registration. Should that be the case, you will need to weigh the vehicle at a local weigh station that provides a weight slip with the department of agriculture seal prior to registration.
7. *Striping and lettering pricing may be adjusted based on the company's scheme. Striping and lettering pricing includes two hours’ design time in the base price. Additional design time for more extensive graphics and/or multiple changes is quoted at $100/hour.

Thank you for the opportunity to quote this job. If you have any questions please call me at 888-372-9371.
Conroe Welding Supply

E CYLINDERS WILL BE 52.40 EA
122 CYLINDERS WILL BE 158.80 EA

Stamped:
MCHD CONROE TX

Best Regards,

-Ricky Morton

(936) 788-4011
Agenda Item # 14

To: Board of Directors
From: Eric Baldwin
Date: October 24, 2017
Re: Equipment for ambulance 50 and purchase of One POWER-PRO XT cot only for ambulances 51 and 52

Consider and act on the purchase of equipment for ambulance 50 and purchase of POWER-PRO XT cot only for ambulances 51 and 52. (Mr. Cole, Chair – PADCOM Committee)

1 New ambulance purchased and will require the following $87,546.72 of equipment to stock the ambulances.

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<th>ITEMS TO BE PURCHASED FOR SHOP 50</th>
<th>PRODUCT ID</th>
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Purchasing two demo Power-PRO XT Cots for Shops 51 & 52 at the cost of $15,975.00 x 2 = $31,950.00, with a saving of $2,050.00 to the District.

Fiscal Impact: Moderate

Yes  No  N/A
[ ] □  □  □  Budgeted item?
[ ] □  □  □  Within budget?
□  □  [ ]  Renewal contract?
□  [ ]  □  Special request?
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**Total Before Tax** $120,237.00

Sales Tax (if applicable) 0.00% $ -

Shipping

**Grand Total** $120,237.00

**Notes**

ADD 6% 764 Phase Selectors and 6% 3100 Radio Units NO CHARGE IF RT
Ry 5 Get 5 Free Promotion
# Manufacturer | Part # | Description | Qty. | Selling Price | Extended
---|---|---|---|---|---
1 | ROTARY | MCH413U1A00 | 13K 24V COLUMN LIFT WITH WIRELESS | 4 | $5,889.58 | $23,558.32
2 | ROTARY | RS13YL | 13K JACK STAND | 4 | $604.51 | $2,418.04
3 | ROTARY | M140024 | WIRELESS KIT SOLD PER COLUMN | 4 | $1,685.05 | $6,740.26
4 | LABOR | REMOVE EXISTING 2 POST LIFT | 1 | $250.00 | $250.00
5 | TRADE-IN | TRADE IN OF USED 2-POST LIFT | 1 | $(1,250.00) | $(1,250.00)

Pricing does not include electrical or air hookup unless specifically stated.

Terms: 
Select | Initial | Special Notes:  
---|---|---
1 | Cash | HGAC Contract #: FL03-17 Contract Period 2/30/19
2 | Cashiers Check | 
3 | Credit Card | 
4 | Check (requires prior approval) | 
5 | Net 30 (requires open account) | 

Price Effective Until: 10/2/2017 Or Until Manufacturer Price Increase

* Finance pricing is subject to credit approval/subject to change and is provided by a JAM approved third party.
** Taxes, if applicable, are included in the below rates.
*** Below rates do not include a one time documentation fee of $99.00

Finance Options:

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<tr>
<td>60 Month</td>
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Quotation Accepted: 

JAM. Equipment Accepted:
Job Order Contracting (JOC)

Job Order Contracting (JOC) is used for additions and/or renovations to existing locations. JOCs can either be managed or unmanaged. With an unmanaged JOC, the member would have to negotiate the project and verify accurate pricing, as well as take on the sole responsibility of the project from start to finish and beyond.

With a managed JOC, the projects would be monitored and reviewed to assure accurate pricing and quality workmanship. EPIC6 has partnered with Gordion. Gordion is the recognized leader in Job Order Contracting, completing hundreds of projects since 1990 based on JOC principles that company founder Harry H. Mellon created.

Gordian offers a managed JOC program. Gordion Job Order Contracting is a construction procurement methodology that prices virtually every construction task required for a job, inclusive of every hour of labor, every piece of material, and every piece of equipment. These prices are compiled in a Construction Task Catalog®. Facility owners know what their cost will be on the front end, without negotiation or surprises. Facility owners can access trusted, local contractors that have agreed to pricing through a competitively bid procurement process, and each job is overseen by a seasoned project manager. It is proven, legal and being utilized by hundreds of customers across the country.

Owners utilize the JOC method for the following benefits:
- Simplifies the procurement process for repair, alteration & minor new construction projects
- Saves time - Projects start in weeks rather than months
- Saves money - Eliminates or Lowers A/E Fee’s & procurement/admin fees
- Price Certainty and increased cost control
- Improves the quality of the work
- Increases local subcontractor participation
- Virtually eliminates defaults, terminations and claims
- Fully transparent process
- Assistance with scope of work development
- Assistance with progress of the project

Typical Project Criteria:
- Over the competitive bidding threshold of $50k
- Replacement in kind - Can be new construction: if Additions or Metal buildings

Types of Projects:
- Asbestos Removal
- Back-up Generator
- Bathroom Renovations
- Boiler Replacement
- Carpeting
- Concrete Sidewalks
- Demolish Buildings
- Doors and Hardware
- Engineered Metal Buildings
- Fire Sprinklers
- HVAC Upgrades
- Insulate Existing Buildings
- Masonry Repairs
- Office Renovations
- Painting
- Paving
- Replace Windows
- Roofing
- School Security

EPIC6
Meeting Tomorrow’s Purchasing Needs Today!

Contacts:

Gabby Garcia,
Purchasing Assistant
936.435.8288
ggarcia@esc6.net

Robert Lindemann,
Chief Financial Officer
936.435.8265
rlindemann@esc6.net

3332 Montgomery Road
Huntsville, Texas 77320
The JOC Team: Facility Owner, EPIC6, Gordian, Awarded Contractors—All work together for the success of the project!

### General Contractors

<table>
<thead>
<tr>
<th>Company</th>
<th>Contact Information</th>
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<tbody>
<tr>
<td>Aggieland Construction, Inc.</td>
<td>P.O. Box 4851, Bryan, TX 77805, Britt Jones, Owner/Operator, 979.393.8807 (Cell), 979.393.0080 (Office), 979.939.0313 (Fax), <a href="mailto:britt.jones@aggielandconstruction.com">britt.jones@aggielandconstruction.com</a></td>
</tr>
<tr>
<td>B &amp; C Constructors GP, Inc.</td>
<td>27835 FM 2978, Magnolia, TX 77354, Charles S. Cochran, President, 281.541.3280 (Cell), 713.932.9400 (Office), 713.932.9443 (Fax), <a href="mailto:charles@bcconstructors.com">charles@bcconstructors.com</a></td>
</tr>
<tr>
<td>Gallagher Construction Company, LP</td>
<td>3501 Token Drive, Suite 100, Richardson, TX 75082, Lisa Gallagher Ellrich, Vice-President, 972.633.0564 (Cell), 972.633.0564 (Office), 979.633.0164 (Fax), <a href="mailto:lisa@gallaghetx.com">lisa@gallaghetx.com</a></td>
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<tr>
<td>Hellas Construction, Inc.</td>
<td>12710 Research Blvd., Suite 240, Austin, TX 78759, Jack Adams, Vice-President, 512.785.9516 (Cell), 512.250.2910 (Office), 512.368.2972 (Fax), <a href="mailto:jadams@hellasconstruction.com">jadams@hellasconstruction.com</a></td>
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<tr>
<td>Pro Tech Track &amp; Tennis, Inc.</td>
<td>P.O. Box 8024, Bullard, TX 75757, Jody Phillips, Secretary, 832.226.6217 (Cell), 903.894.6461 (Office), <a href="mailto:Prtechtracktennis@aol.com">Prtechtracktennis@aol.com</a></td>
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### HVAC Contractors

<table>
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<td>12710 Research Blvd., Suite 240, Austin, TX 78759, Jack Adams, Vice-President, 512.785.9516 (Cell), 512.250.2910 (Office), 512.368.2972 (Fax), <a href="mailto:jadams@hellasconstruction.com">jadams@hellasconstruction.com</a></td>
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<tr>
<td>Envirotech Mechanical Systems</td>
<td>270 Lake Meadows Drive, Montgomery, TX 77316, Sam Storenski, Vice-President, 936.444.6510 (Cell), 936.588.4114 (Office), 836.588.4118 (Fax), <a href="mailto:sams@envirotech-tx.com">sams@envirotech-tx.com</a></td>
</tr>
<tr>
<td>DK Haney Roofing, Inc.</td>
<td>6627 Corporation Parkway, Suite 240, Fort Worth, TX 76126, Dustin K. Haney, President, 817.980.2425 (Cell), 817.546.2266 (Office), 817.546.2212 (Fax), <a href="mailto:dustinh@dkhaneyroofing.com">dustinh@dkhaneyroofing.com</a></td>
</tr>
</tbody>
</table>
Summary of Economic Activity

The Eleventh District economy continued to expand at a moderate pace over the past six weeks, and most contacts do not expect significant long-term disruption due to Hurricane Harvey. Manufacturing output strengthened, and activity in nonfinancial services increased. Retail sales growth continued to accelerate, with a surge in auto sales to replace vehicles damaged by the hurricane. Homes sales weakened during the reporting period and prices were flat. Growth in the financial services and energy sectors continued but at a slower pace, and crop conditions remained mostly favorable. Employment, wages and prices increased, particularly in manufacturing. Outbacks remained positive overall.

Employment and Wages

Overall employment rose, and upward wage pressure persisted. Hiring picked up in manufacturing, continued at about the same modest pace in services, and abated slightly in the energy sector. Reports of labor shortages persisted, spanning most industries. Some manufacturers said the difficulty finding workers was impeding their growth, and some services firms said it was driving up overtime costs. More than a quarter of firms expect that the impact of Hurricane Harvey will make hiring and hiring workers more difficult over the next six months. In construction, builders were concerned that once post-hurricane repair and rebuilding work begins, there likely will be skilled-worker shortages and increases in labor costs. Other contacts noted that they also pull from a labor pool that is likely to be in higher demand in the aftermath of the storm.

Prices

Selling prices increased at the same or faster pace over the past six weeks, and contacts noted upward pressure on input costs. Prices and costs rose at a faster clip in the manufacturing and energy sectors, while upward pressure was largely unchanged on the services side. New home prices were mostly flat, but there is continued pushback from buyers on pricing at the higher end.

Some builders were offering discounts and/or incentives to entice buyers, particularly on inventory homes. Gasoline and diesel prices rose over the reporting period, as did oil prices.

Manufacturing

Robust expansion in the manufacturing sector continued, despite some disruption among Texas Gulf Coast producers in the wake of Hurricane Harvey. Output growth picked up further for durable goods in September, led by increases in computer and electronic product manufacturing. Fabricated metals production rebounded, and output among energy-related firms overall continued to exhibit strength. Meanwhile, nondurable goods production slowed. A majority of chemical producers noted production held steady or declined over the reporting period, with a number of executives saying Hurricane Harvey had a negative impact on logistics like transportation and availability of raw materials. Refinery capacity hampered by the storm was ramping back up quickly, with little damage to infrastructure. While it may take some time for supply chains to recover, the storm’s impact on the refining and petrochemical industry are projected to be transitory. For Texas manufacturing overall, outlooks were positive and more optimistic than during the prior reporting period.
Retail Sales
Retail sales growth continued to accelerate despite Hurricane Harvey, according to firms surveyed three weeks after the storm. Nearly two-thirds of stores along the Texas Gulf Coast said they were negatively impacted by the hurricane, and on average those stores were shut down for about four days and experienced a reduction in revenue for about 10 days. Auto sales surged, partly due to increased demand for replacement vehicles after the storm. An auto dealer in Houston said sales were incredibly strong, noting that several hundred thousand vehicles had been flooded, and another dealer expects elevated demand to last about six months. For the broader retail sector in Houston, rebuilding efforts were fueling a rise in retail sales and demand for warehouses in the area from building supply companies. Outlooks for business in general were quite positive, an improvement from the mixed outlooks during the prior reporting period.

Nonfinancial Services
Demand for nonfinancial services continued to expand moderately over the past six weeks. There were some reports of Hurricane Harvey disrupting business, with those contacts noting the impact lasted one to two weeks on average. About a third of firms expect a net negative impact on revenues over the next six months from the storm, while nearly half expect no change on net and the balance anticipate an increase. Some staffing services contacts have seen a rise in demand for accounting and data entry positions related to the hurricane damages, as well as for call center employees and insurance adjusters. Staffing contacts generally think business activity will return to normal (pre-hurricane) by year’s end, and an oil and gas staffing firm noted that “things are close to normal again” in Houston already. Strength in the nonfinancial services sector was led by professional and technical services, with firms generally noting stronger revenue gains over the past six weeks, as well as transportation services. The healthcare industry remained rather weak, with contacts saying they were continuing to struggle with lower demand and rising costs. Leisure and hospitality also exhibited weakness over the past six weeks, particularly along the Gulf Coast and Mexican border.

Construction and Real Estate
Overall, home sales weakened during the reporting period. However, contacts in Austin and Dallas–Fort Worth (DFW) noted continued strength in sales of low- to mid-priced homes. In Houston, storm damage to single-family homes was reported to be much more extensive compared with other property types. Contacts expect new home starts and closings in Houston to be behind schedule for the remainder of the year.

Apartment demand was generally disappointing in the third quarter, following a solid second quarter. Rent growth slowed and was below average in some large metros. In Houston, however, apartment leasing activity picked up, occupancy rose and rent concessions have diminished following Hurricane Harvey. The office market was generally characterized as solid in DFW and San Antonio, but still weak in Houston.

Financial Services
Loan demand continued to increase over the past six weeks, albeit at a more sluggish pace than during the prior period. Growth was led by commercial real estate loans, where volumes continued to rise at a moderate pace. Volume growth abated for commercial and industrial loans as well as for residential real estate loans, and consumer loan volumes declined slightly. Credit standards and terms tightened. Core deposit volumes grew again and net interest margins continued to increase. Outlooks in the financial sector remained optimistic.

Energy
Energy activity continued to expand, but at a slightly slower clip in the third quarter. Drilling activity in the Eagle Ford Shale and offshore has resumed normal operations after the hurricane. Overall growth in oil and gas production continued, but oilfield services firms noted weaker demand growth. Drilling activity is expected to decline slightly by the end of 2017, and demand for oilfield services is softening outside of the Permian Basin. However, six-month outlooks for 2018 were more optimistic relative to the last reporting period, and uncertainty has moderated.

Agriculture
Crop conditions remained favorable, although Hurricane Harvey hampered agriculture in the Coastal Plains. The extent of the impact is not yet known, but some livestock were lost and a small portion of the Texas cotton crop was damaged. Some rice and soybeans were also affected, but likely minimally. Overall, grain production was strong, with particularly robust yields in Northeast Texas. There is good moisture for planting winter wheat, but while wheat prices are higher than a year ago they are still generally below breakeven levels. Agricultural producers remain concerned about low crop prices, NAFTA negotiations, and the configuration of the next farm bill.
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AGENDA ITEM # 30

Montgomery County Hospital District
Proceeds from Sale of Assets
10/01/2016 - 09/30/2017

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<th>Account Name</th>
<th>Description</th>
<th>Sale Date</th>
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<td>Vehicles</td>
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<td>2010 Dodge Ram 3500 - 191,085 miles</td>
<td>9/26/2017</td>
<td>7,510.00</td>
</tr>
<tr>
<td>Vehicles</td>
<td>2009 Chevy Tahoe - 177,806 miles</td>
<td>9/26/2017</td>
<td>5,149.00</td>
</tr>
</tbody>
</table>

Vehicles Total 49,769.00

Total Proceeds 49,769.00