

**MINUTES OF A REGULAR MEETING
OF THE BOARD OF DIRECTORS
MONTGOMERY COUNTY HOSPITAL DISTRICT**

The regular meeting of the Board of Directors of Montgomery County Hospital District was duly convened at 4:00 p.m., October 24, 2017 in the Administrative offices of the Montgomery County Hospital District, 1400 South Loop 336 West, Conroe, Montgomery County, Texas.

1. Call to Order

Meeting called to order at 4:00 p.m.

2. Invocation

Led by Mr. Grice

3. Pledge of Allegiance

Led by Mr. Cole

4. Roll Call

Present:

Bob Bagley
Chris Grice
Mark Cole
Kenn Fawn
Sandy Wagner
Brad Spratt
Georgette Whatley – *arrived at 4:06 p.m.*

5. Public Comment

There were no comments from the public.

6. Special Recognition:

Medical Director Award – David Overstreet

September:

Non Field – Angie Hoffart

The Texas Comptroller of Public Accounts - Brett Allen, Accounting Department and IT Cecilia Chavez awarded the Traditional Finances Award.

October:

Field – Rhonda Ritchey

7. Presentation on Hurricane Harvey. (Mr. Fawn, Chairman – MCHD Board)

Mr. Fawn requested agenda item 7 be tabled for a future meeting.

8. **CEO Report to include update on District operations, strategic plan, capital purchases, employee issues and benefits, transition plans and other healthcare matters, grants and any other related district matters. (attached)**

Mr. Randy Johnson, CEO presented report to the board.

9. **Presentation of Quarterly Employee Turnover Report. (Ms. Whatley, Chair – Personnel Committee) (attached)**

Mr. Randy Johnson, CEO presented a report to the board.

10. **Consider and act on the November and December, 2017 MCHD Regular Board of Directors meeting dates and times. (Mr. Fawn, Chairman – MCHD Board) (attached)**

Mr. Fawn made a motion to consider and act on staff's recommendation for a joint November/December board meeting to be scheduled for December 5, 2017. Ms. Whatley offered a second. After board discussion motion passed unanimously.

11. **EMS Director Report to include updates on EMS staffing, performance measures, staff activities, patient concerns, transport destinations and fleet.**

Mr. Jared Cosper, EMS Director presented a report to the board.

12. **Consider and act on the purchase of one (1) ambulance. (Mr. Bagley, Chair – EMS Committee) (attached)**

Mr. Bagley made a motion to consider and act on the purchase of one (1) ambulance. Mr. Grice offered a second. After board discussion motion passed unanimously.

Mr. Cole requested staff update the budget template in the boardbook and update variance to board members.

13. **Consider and act on staff's recommendation for purchase of oxygen cylinders. (Mr. Cole, Chair – PADCOM Committee) (attached)**

Mr. Cole made a motion consider and act on staff's recommendation for purchase of oxygen cylinders. Mr. Bagley offered a second. After board discussion motion passed unanimously.

14. **Consider and act on the purchase of equipment for ambulances 50 and purchase of POWER-PRO XT cot only for ambulances 51 and 52. (Mr. Cole, Chair – PADCOM Committee) (attached)**

Mr. Cole made a motion to consider and act on the purchase of equipment for ambulances 50 and purchase of POWER-PRO XT cot only for ambulances 51 and 52. Mr. Bagley offered a second and motion passed unanimously.

15. **Consider and act on the purchase and installation of Opticoms. (Mr. Bagley, Chair – EMS Committee) (attached)**

Mr. Bagley made a motion to consider and act on the purchase and installation of Opticoms. Mr. Cole offered a second and motion passed unanimously.

- 16. Consider and act on purchase of one mobile column lift from JAM Equipment Sales (HGAC). (Mr. Cole, Chair – PADCOM Committee) (attached)**

Mr. Wayde Sullivan gave a presentation to the board.

Mr. Cole made a motion to consider and act on purchase of one mobile column lift from JAM Equipment Sales (HGAC). Mr. Grice offered a second. After board discussion motion passed six for (Ms. Whatley, Mr. Spratt, Mrs. Wagner, Mr. Fawn, Mr. Cole and Mr. Grice) to one opposed (Mr. Bagley).

- 17. COO Report to include updates on infrastructure, facilities, radio system, warehousing, staff activities, community paramedicine, emergency management, and purchasing.**

Mrs. Melissa Miller, COO presented a report to the board.

- 18. Consider and act on the remodel of Station 34. (Mr. Cole, Chair – PADCOM Committee) (attached)**

Mr. Cole made a motion to consider and act on the remodel of Station 34. Mr. Bagley offered a second and motion passed unanimously.

- 19. Consider and act on the Interlocal agreement with Region 6 Education Service Center (RESC 6) Purchasing Cooperative. (Mr. Cole, Chair – PADCOM Committee) (attached)**

Mr. Cole made a motion to consider and act on the Interlocal agreement with Region 6 Education Service Center (RESC 6) Purchasing Cooperative. Mr. Bagley offered a second. After board discussion motion passed unanimously.

- 20. Consider and act on the reappointment of Mrs. Sandy Wagner to the Public Health District Board for 2018-2019. (Mr. Fawn, Chairman – MCHD Board)**

Mr. Fawn made a motion to consider and act on the reappointment of Mrs. Sandy Wagner to the Public Health District Board for 2018-2019. Ms. Whatley offered a second and motion passed unanimously.

- 21. Health Care Services Report to include regulatory update, outreach, eligibility, service, utilization, community education, clinical services, epidemiology, and emergency preparedness.**

Mrs. Ade Moronkeji, HCAP Manager presented a report to the board.

Mr. Fawn requested that MCHD attempt to identify actions it has taken that reduce healthcare costs so that they can be shared with other government agencies.

- 22. Consider and act on Healthcare Assistance Program claims from Non-Medicaid 1115 Waiver providers processed by Boon-Chapman. (Mrs. Wagner, Chair - Indigent Care Committee)**

Mrs. Wagner made a motion to consider and act on Healthcare Assistance Program claims from Non-Medicaid 1115 Waiver providers processed by Boon-Chapman. Ms. Whatley offered a second and motion passed unanimously.

- 23. Consider and act on ratification of voluntary contributions to the Medicaid 1115 Waiver program of Healthcare Assistance Program claims processed by Boon Chapman. (Mrs. Wagner, Chair – Indigent Care Committee)**

Mrs. Wagner made a motion to consider and act on ratification of voluntary contributions to the

Medicaid 1115 Waiver program of Healthcare Assistance Program claims processed by Boon Chapman. Ms. Whatley offered a second and motion passed unanimously.

- 24. Presentation of preliminary Financial Report for twelve months ended September 30, 2017 – Brett Allen, CFO, report to include Financial Summary, Financial Statements, Supplemental EMS Billing Information, and Supplemental Schedules.**

Mr. Brett Allen, CFO presented financial report to the board.

- 25. Presentation of Budget Report for FYE September 30, 2017. (Mr. Grice, Treasurer - MCHD Board) (attached)**

Mr. Brett Allen, CFO presented Budget Report for FYE September 30, 2017.

- 26. Presentation of Investment Report for the quarter ended September 30, 2017. (attached)**

Mr. Brett Allen, CFO presented Investment Report for the quarter ended September 30, 2017.

- 27. Consider and act upon recommendation for amendment(s) to the budget for fiscal year ending September 30, 2017. (Mr. Grice, Treasurer - MCHD Board) (attached)**

Mr. Grice made a motion to consider and act upon recommendation for amendment(s) to the budget for fiscal year ending September 30, 2017. Mr. Bagley offered a second and motion passed unanimously

- 28. Consider and act upon recommendation for amendment(s) to the budget for fiscal year ending September 30, 2018. (Mr. Grice, Treasurer - MCHD Board) (attached)**

Mr. Grice made a motion to consider and act upon recommendation for amendment(s) to the budget for fiscal year ending September 30, 2018. Ms. Whatley offered a second and motion passed unanimously

- 29. Consider and act on ratification of payment of District invoices. (Mr. Grice, Treasurer - MCHD Board)**

Mr. Grice made a motion to consider and act on ratification of payment of District invoices. Ms. Whatley offered a second and motion passed unanimously.

- 30. Consider and act on salvage and surplus. (Mr. Grice, Treasurer – MCHD Board) (attached)**

Mr. Grice made a motion to consider and act on salvage and surplus as listed.
Mr. Bagley offered a second and motion passed unanimously.

- 31. Secretary's Report - Consider and act on minutes for the September 26, 2017 Regular BOD meeting. (Mrs. Wagner, Secretary - MCHD Board)**

Mrs. Wagner made a motion to consider and act on minutes for the September 26, 2017 Regular BOD Meeting. Mr. Spratt offered a second and motion passed unanimously.

- 32. Convene into executive session pursuant to section 551.071 of the Texas Government Code to discuss pending litigation matters, to wit: *Raimer v. MCHD et al.* Civil Action no. 4:17-cv-01258 consolidated with Civil Action no. 4:17-cv-02415 In the United States District Court for the Southern District of Texas, Houston Division. (Mr. Fawn, Chairman – MCHD Board)**

Mr. Fawn made a motion to convene into executive session at 5:29 p.m. pursuant to section 551.071 of the Texas Government Code to discuss pending litigation matters, to wit: *Raimer v. MCHD et al.* Civil Action no. 4:17-cv-01258 consolidated with Civil Action no. 4:17-cv-02415 In the United States District Court for the Southern District of Texas, Houston Division.


33. **Reconvene from executive session and deliberate and take action on matters involving pending litigation, to wit: *Raimer v. MCHD et al.* Civil Action no. 4:17-cv-01258 consolidated with Civil Action no. 4:17-cv-02415 In the United States District Court for the Southern District of Texas, Houston Division. (Mr. Fawn, Chairman – MCHD Board)**

The board reconvened from executive session at 5:50 p.m.

Mr. Fawn advised that the board would not be taking any action.

34. **Adjourn**

Meeting adjourned at 5:50 p.m.


Sandy Wagner, Secretary

Montgomery County Hospital District & Public Health District

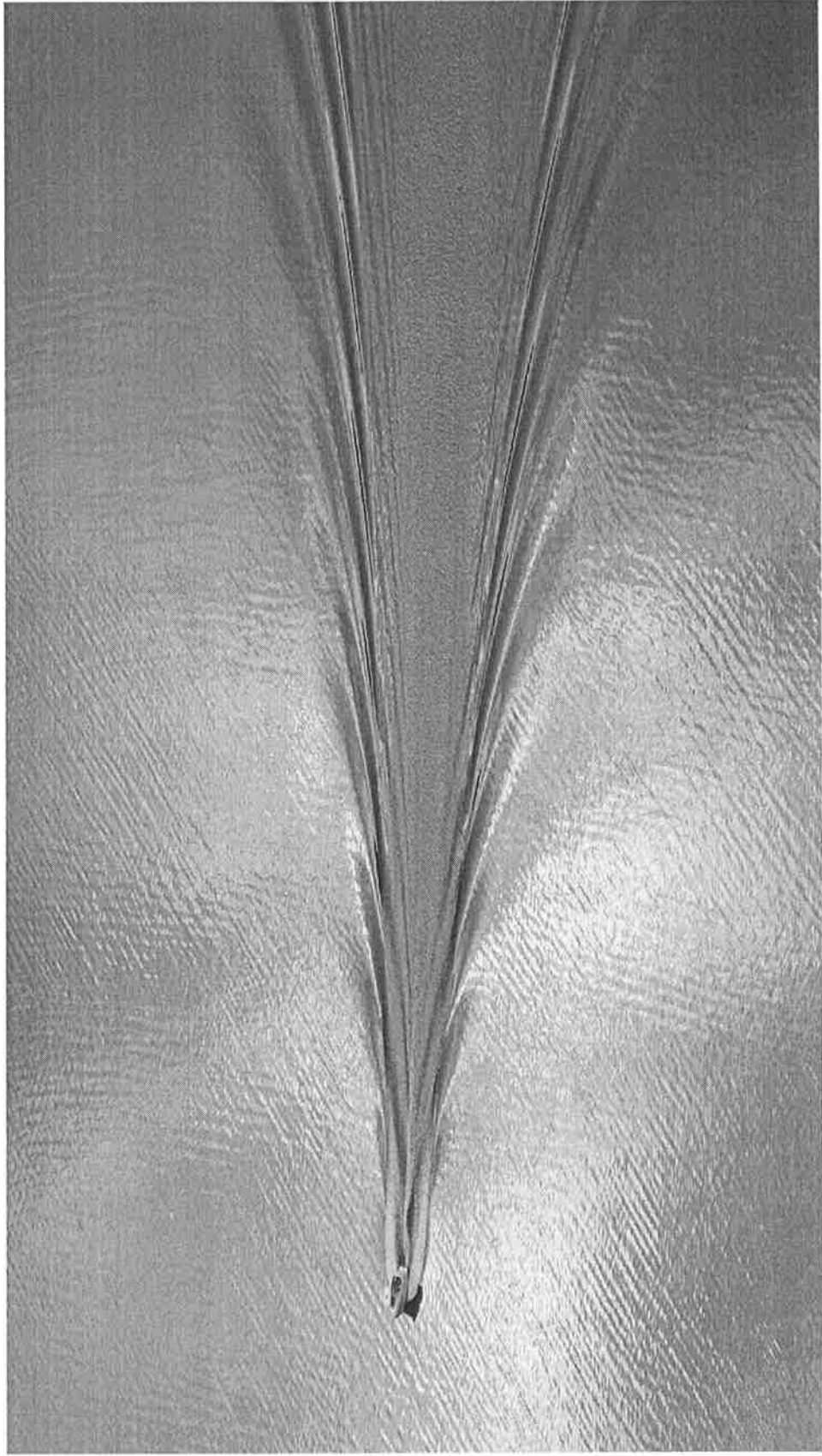


Public Health
Prevent. Promote. Protect.

Montgomery County
Public Health District

2018

THE WAKE



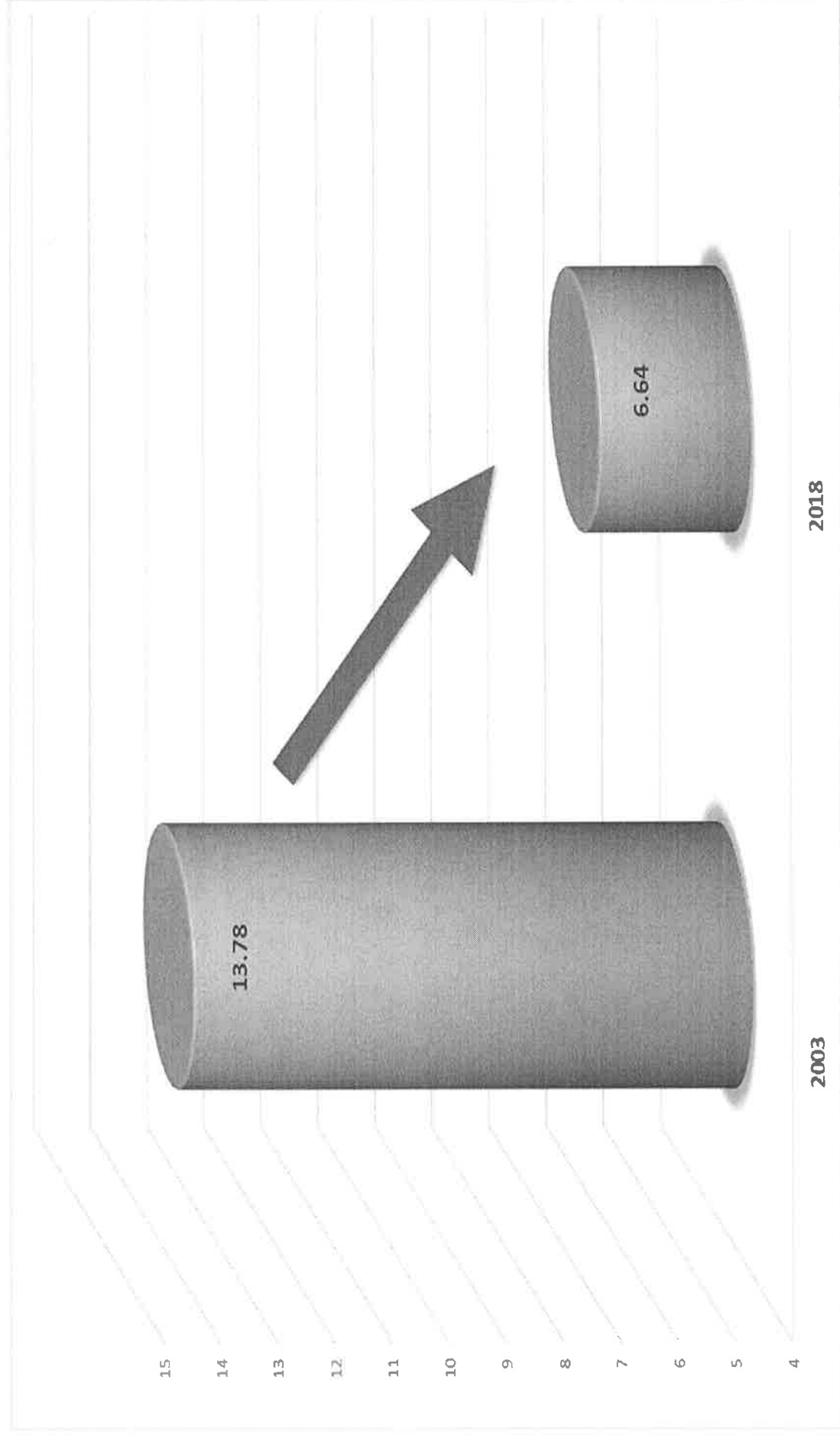
Mission-Vision

- **Mission** – Our mission is to care for the indigent and provide EMS services while protecting the interest of the taxpayers and insuring long-term stability through fund development.
- **Vision** – Our vision is cost effective indigent care and taxpayer supplemented EMS with total professionalism administered through an elected Board of Directors.

Our Values

- Accountability ~ Being responsible for our thoughts, words, and deeds, and the resources entrusted to us.
- Compassion ~ To be understanding, caring, and nurturing.
- Excellence ~ We will strive to exceed all expectations and maintain the highest standards in our industry.
- Innovation ~ Providing superior and professional service to the citizens of Montgomery County utilizing professional development, state of the art technology, and sound practice.
- Integrity ~ Acting with the highest standards of honesty and ethics in every decision and action that we make as individuals or as an organization.
- Unity ~ A group of individuals striving toward shared goals and a vision of improving the quality of life for all.

MCHD BOARD CUTS TAX RATE and APPROVES 20% HOMESTEAD EXEMPTION



Financial Snapshot

	2016 ACTUAL	2017 Estimated	2018 BUDGET
Tax	35,754,408	36,938,370	34,341,430
EMS	14,746,484	11,070,702	13,119,760
Other	10,269,395	7,626,005	6,030,136
Total Revenue	60,770,287	55,635,077	53,491,326
Personnel	25,399,808	30,407,665	30,737,925
Operating	12,142,028	13,098,129	14,435,443
Indigent Healthcare	5,700,693	5,120,739	6,854,323
Capital	5,995,804	2,079,599	4,220,401
Total Expense	49,238,333	50,706,132	56,248,092
Rev O/(U) Exp	11,531,954	4,928,945	(2,756,766)
Est. Cash and Invest	33,878,945	41,000,000	41,643,234

MCHD 5-Year Plan

Strategic Goals

Maintain MCHD as the regional “Employer of Choice”

Provide excellent service to MCHD co-workers, clients, taxpayers and the community

Establish and maintain a structured process to measure and improve quality

Provide for the financial stability of MCHD and protection for the taxpayer while meeting the needs of the community

Proactively meet the growth needs of our community

Capital planned for FY 2018

HUMAN RESOURCE INFORMATION SYSTEM (HRIS)

- Phase 1
- Time, Attendance, PTO through the new system beginning
- Clock-in and out via computer or cell phone
- 1st check 12/1/17

HVAC

- \$110,000
- Install HVAC system in room 250 for additional classroom space
- Add roof-top A/C back-up for MDF room

MICROWAVE TOWER PROJECT

- \$1,280,000
- Microwave ring to connect all towers

PHONE SYSTEM REPLACEMENT

- \$250,000
- Replace current phone system

AMBULANCES

- 1 new = \$184,358 with a hybrid battery system vs generator
- 6 remounts = \$761,148

STATION 34 EXPANSION

- \$225,000
- Extended apartment estimated to be complete June 2018

TRANSFER SERVICE EXPANSION

- Station 90 George Strake
- Additional facility contracts

Capital Projects FY 2019-2022

FY 2019

- New Station Porter 1314 & 99
- 1 new ambulance and 6 remounts
- New ePCR
- Opticoms
- Land for Tower Site

FY 2020

- Accounting Software
- 1 new ambulance, 6 remounts and a Tahoe
- 2 Transfer trucks
- Opticoms
- New Tower and Equipment (South County)

FY 2021

- New Stations Caney Creek & North Central Conroe
- 1 new ambulance, 7 remounts and 1 Tahoe
- New EKG Monitors
- Opticoms
- New Tower and Equipment (West County)

FY 2022

- New Station West County
- 1 new ambulance, 7 remounts and 1 Tahoe
- 2 Transfer trucks
- Opticoms

More plans for FY 2018

MERIT BASED RAISES

- Employees raise will be based on annual evaluation

NEW PAY SCALE

- Effective 10/1/17
- Pay grades have changed
- No employee's pay will be lowered due to a change in pay grade

RANDOM DRUG SCREENS

- Increasing from 5% annually to 15%

BACKGROUND CHECKS

- Will be done annually



Medicare Compliance

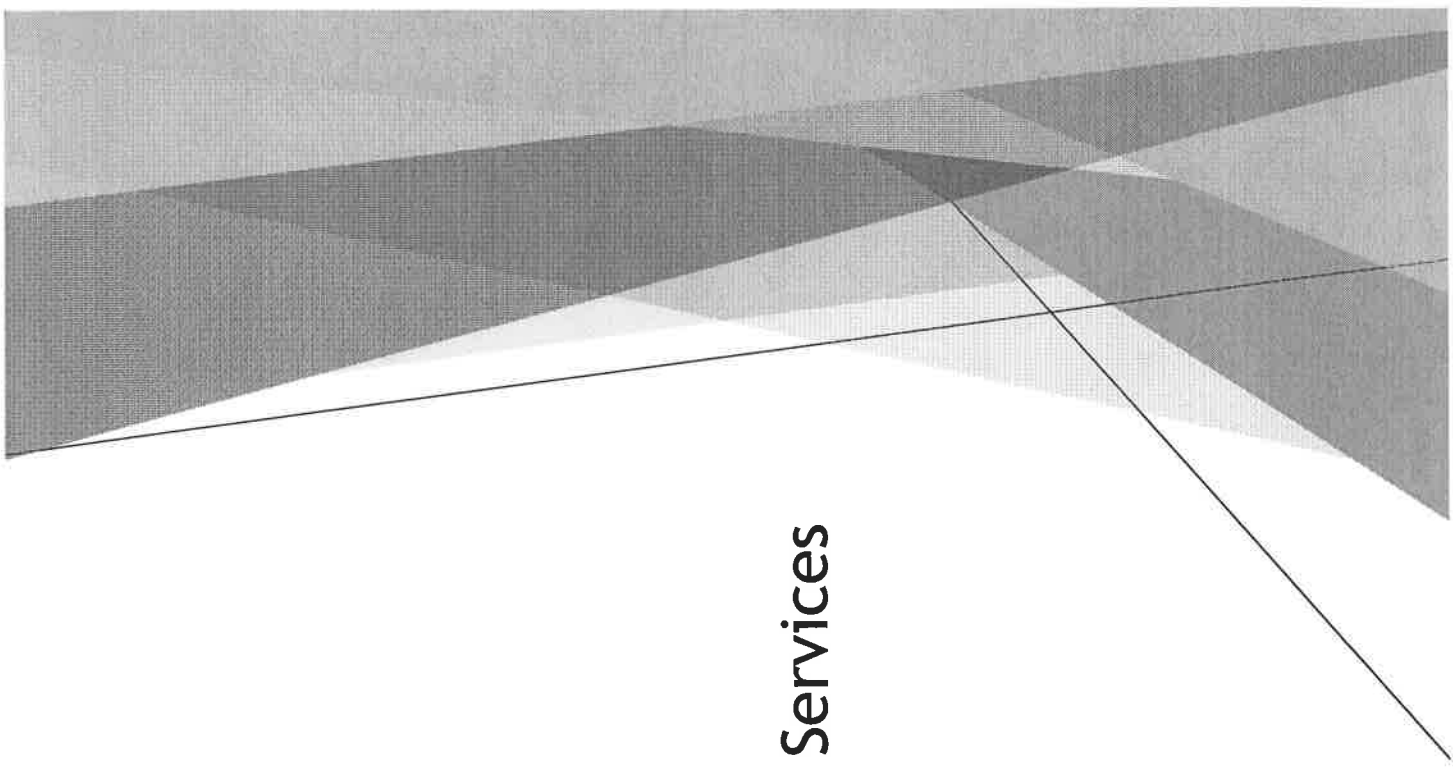
October 2017

Medicare Compliance

- ▶ Social Security Act
- ▶ False Claim Act
- ▶ Health Insurance Portability & Accountability Act
- ▶ Anti - Kickback Act

Medicare Compliance

- ▶ Department of Justice
- ▶ Office Inspector General
- ▶ Office of Civil Rights
- ▶ Texas Department of State Health Services



Medicare Compliance- Fraud and Abuse

- ▶ Medically unnecessary trips
- ▶ Trips billed but not rendered
- ▶ False documentation
- ▶ Upcoding
- ▶ Payment of Kickbacks

Medicare Compliance

- ▶ Compliance Policies and Procedures
- ▶ Designation of a Compliance Officer
- ▶ Education & Training
- ▶ Internal Monitoring
- ▶ Developing Open Lines of Communication
- ▶ Enforcing Disciplinary Standards
- ▶ Evaluation and Risk Analysis

Report Suspected Fraud or Abuse to:

► Donna Daniel, MCHD Compliance Officer

► Phone: 936-523-5016

► Email: ddaniel@mchd-tx.org

MCHD Ethics Hotline

Phone: 844-MCHD-TX-1

Email: ethicshotline.org/MCHD

OIG (Office of Inspector General)

Phone: 1-800-HHS-TIPS

Email: HHSTIPS@oig.hhs.gov

Online: <https://forms.oig.hhs.gov/hotlineoperations>

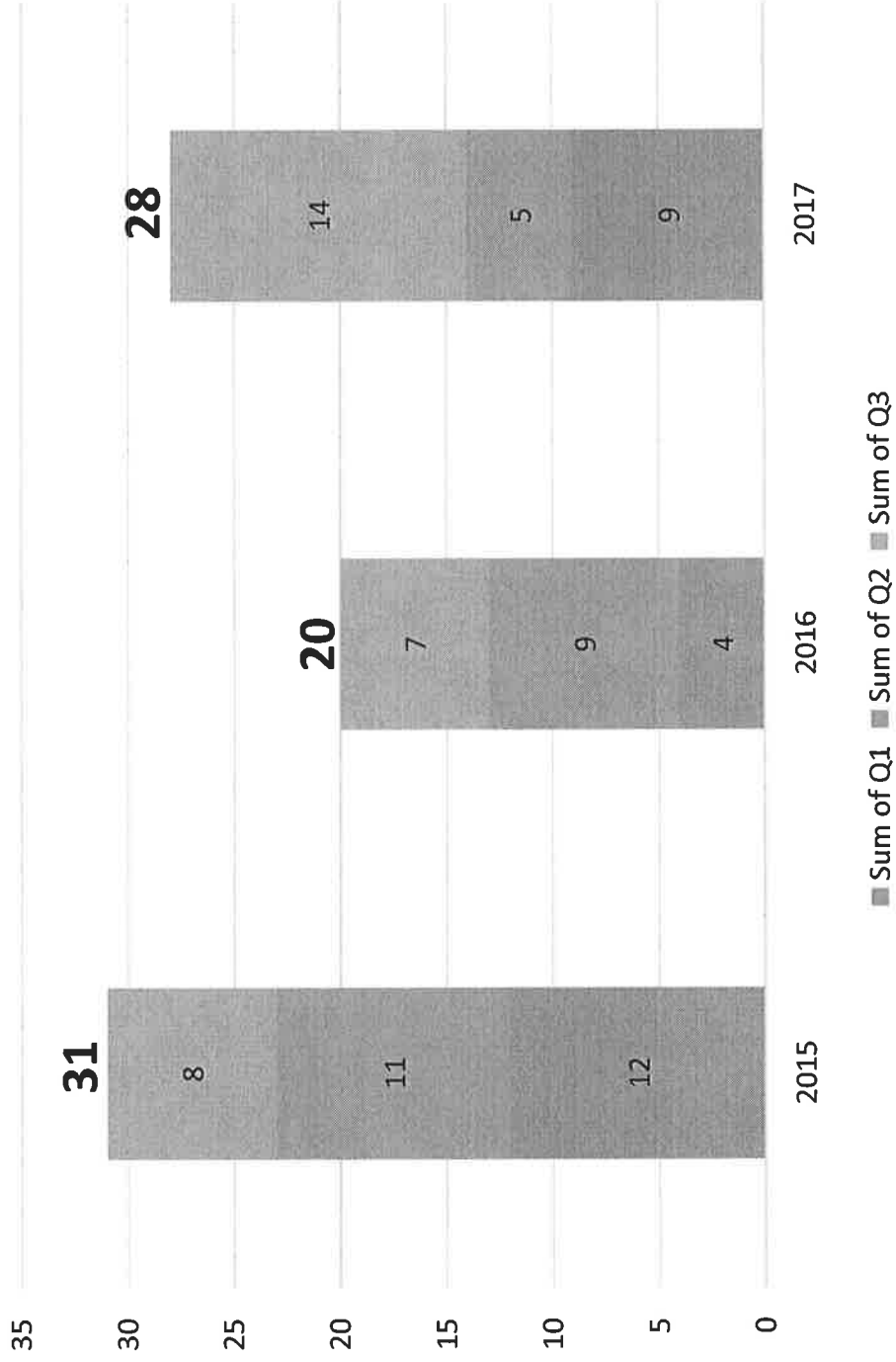


Turnover Report 1/1/2017 – 09/30/2017

Human Resources
October 2017

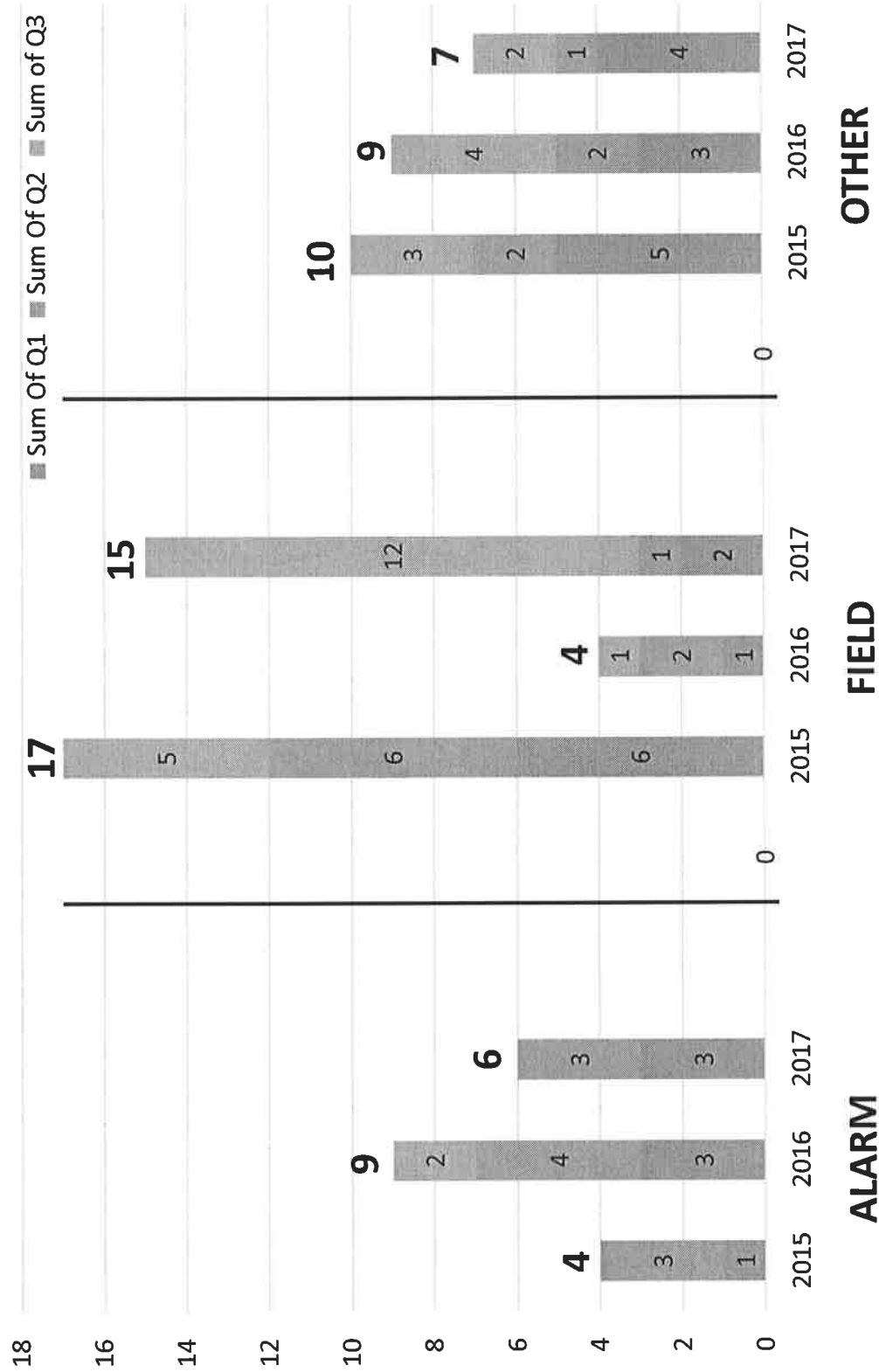


1/1 – 9/30 TURNOVER REPORT



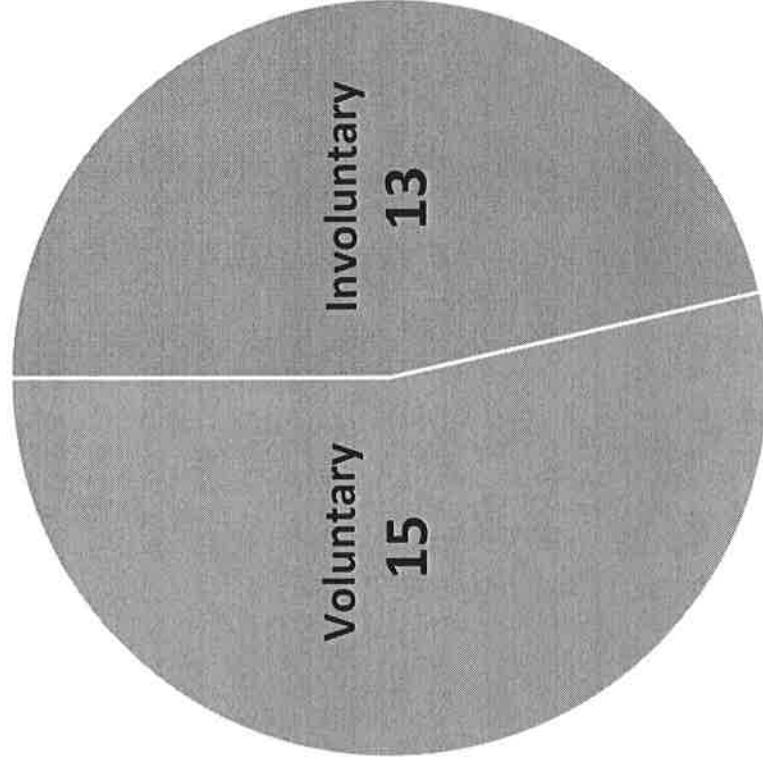


1/1 – 9/30 TURNOVER BY DEPARTMENT

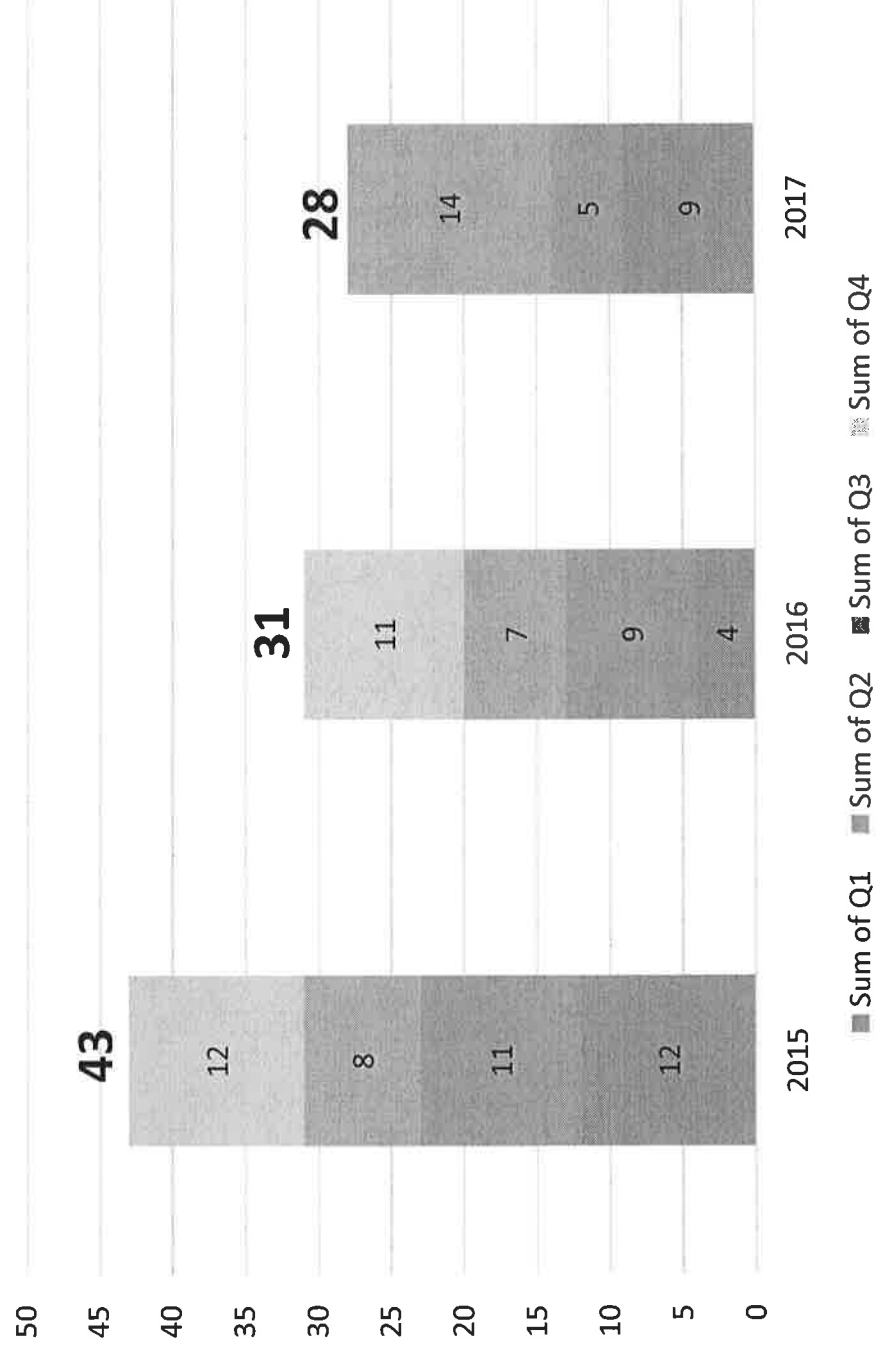




1/1 - 9/30 Voluntary VS Involuntary Turnover



Quarterly Turnover



November 2017

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
			1	2	3	4
5	6	7	8	9 PUBLIC Health BOD Meeting	10 Veterans Day – MCHD Holiday	11
12 EMS Triple AAA Conference	13 EMS Triple AAA Conference	14 EMS Triple AAA Conference	15	16	17	18
19	20 EMS Conference	21 EMS Conference	22	23 Thanksgiving MCHD Holiday	24 MCHD Holiday	25
26	27	28 4 th Tuesday – MCHD BOD	29	30		

December 2017

	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
						1	2
	3	4	5 Staff's recommendation Combine November/December BOD Meeting	6	7	8	9
	10	11	12	13	14	15	16
	17	18	19	20	21	22 MCHD Holiday	23
	24	25 Christmas MCHD Holiday	26 MCHD Holiday 4 th Tuesday – MCHD BOD	27	28	29 MCHD Holiday	30
	31	1 New Year's MCHD Holiday					

Remount of Used San Antonio Ambulance

MCHD X-1155 (E-1155/X-631)

Book by Kasey Gillum



August 20, 2017

Wayde Sullivan
Montgomery County Hospital District
E-mail: wsullivan@mchd-tx.org

Quote # 464A

Mr. Sullivan,

Per your request we are quoting remounting and refurbishing your Frazer Type I 12'4" taller Generator Powered Module X-1199 (E-1960) onto a 2017 Dodge Ram 4500 Single Cab 6.7L diesel chassis 84"CA (customer provided) - Dodge White PW7 with a LiquidSpring suspension system. For your convenience all pricing has been itemized below.

Frazer Type I 12'4" taller Generator Powered Module X-1199 (E-1960)

2017 Dodge Ram 4500 Single Cab 6.7L diesel chassis 84"CA (customer provided) - Dodge White PW7 \$ N/C

Preinstalled customer provided ArcRite running boards

LiquidSpring suspension system \$ 10,500.00

Note - tie in to stud in console instead of VSIM

Heat shielding for diesel chassis	\$ 1,500.00
Remount of Module (see Incl. Items below)	\$ 18,000.00
Chassis Exterior Upgrades	\$ 2,500.00
Chassis Interior Upgrades	\$ 600.00
Module Exterior Upgrades	\$ 56,300.00
Module Interior Upgrades	\$ 38,250.00
Total	\$ 127,650.00

Items included in above total:

Chassis Exterior Upgrades:

- | | |
|--|-----------|
| 1 . Items included in remount fee: | \$ incl. |
| a) Furnish & install black Ranch Hand grille guard | |
| b) (2) Whelen M4 grille lights w/ clear lenses | \$ 100.00 |
| Layout: red/blue, red/blue | |
| c) (2) Whelen M4 intersects w/ clear lenses | \$ 100.00 |
| Layout: clear/red, red/clear | |
| d) (2) Whelen 315P speakers | |

Purchase of New 12' Hybrid Unit (No generator)



October 13, 2017

Jared Cospers
Montgomery County Hospital District
Email: jcospers@mchd-tx.org

Quote # 611A

Mr. Cospers,

Per your request we are quoting (1) Frazer Type I 12' Generator Powered Module mounted on a 2017/2018 Dodge 4500 6.7L diesel chassis - customer provided with a LiquidSpring suspension. For your convenience all pricing has been itemized below.

Frazer Type I 12' Generator Powered Module	\$ 97,900.00
2017/2018 Dodge 4500 6.7L diesel chassis - customer provided	\$ N/C
LiquidSpring suspension	\$ 10,500.00
Heat shielding for diesel chassis	\$ 1,500.00
Chassis Exterior	\$ 2,500.00
Chassis Interior	\$ 1,550.00
Module Exterior	\$ 18,550.00
Module Interior	\$ 9,100.00
Oxygen regulator - shipped loose	\$ 200.00
Provide Frazer MSO/MCO in delivery book	\$ 50.00
This is a CAAS unit	\$ N/C
Subtotal	\$ 141,850.00
 MEPS hybrid generator & battery system	 \$ 21,000.00
Loyal customer discount	\$ -10,500.00
Trade-in of San Antonio box E-1960 (value is dependent upon Onan, A/C & Exterior Lights installed)	\$ -15,000.00
Total	\$ 137,350.00

Terms and Conditions

- 1 . This quote is valid for 90 days.
- 2 . All pricing is F.O.B. Houston.
- 3 . Please make your purchase order out to Frazer, Ltd. (7219 Rampart Houston, TX 77081). Please email a copy of your purchase order and this quote to Adam Fischer at sales@frazerbilt.com.
- 4 . Please note, payment for the entire purchase is due upon receipt and acceptance of completed unit.
- 5 . To minimize delays, customer provided items should be present prior to unit production start.
- 6 . Frazer will provide a weight slip with accompanying scale calibration certification. Your local vehicle registration office may require a state certified weight slip for registration. Should that be the case, you will need to weigh the vehicle at a local weigh station that provides a weight slip with the department of agriculture seal prior to registration.
- 7 . *Striping and lettering pricing may be adjusted based on the company's scheme. Striping and lettering pricing includes two hours' design time in the base price. Additional design time for more extensive graphics and/or multiple changes is quoted at \$100/hour.

Thank you for the opportunity to quote this job. If you have any questions please call me at 888-372-9371.

Conroe Welding Supply

E CYLINDERS WILL BE 52.40 EA

122 CYLINDERS WILL BE 158.80 EA

Stamped:

MCHD CONROE TX

Best Regards,

-Ricky Morton

(936) 788-4011

Agenda Item # 14



To: Board of Directors

We Make a Difference!

From: Eric Baldwin

Date: October 24, 2017

Re: Equipment for ambulance 50 and purchase of One POWER-PRO XT cot only for ambulances 51 and 52

Consider and act on the purchase of equipment for ambulance 50 and purchase of POWER-PRO XT cot only for ambulances 51 and 52. (Mr. Cole, Chair – PADCOM Committee)

1 New ambulance purchased and will require the following \$87,546.72 of equipment to stock the ambulances.

ITEMS TO BE PURCHASED FOR SHOP 50	PRODUCT ID	Price	Qty.	Total
X SERIES MANUAL MONITOR/DEFIBRILLATOR	601-222141101	\$31,381.40	1	\$31,381.40
SPO2 RAINBOW REUSABLE PATIENT CABLE	8000-0330	\$221.25	1	\$221.25
SPO2 LNCS ADULT REUSABLE SENSOR	8000-0294	\$221.25	1	\$221.25
SIX HOUR RECHARGEABLE SMART BATTERY	8000-0580-01	\$405.90	2	\$811.80
POWER-PRO XT	650600000	\$17,000.00	1	\$17,000.00
POWER LOAD	6390000000	\$21,000.00	1	\$21,000.00
STAIR-PRO MODEL 6252	6252000000	\$3,133.52	1	\$3,133.52
NITRONOX KIT	4999608	\$3,750.00	1	\$3,750.00
E700 TRANSPORT VENTILATOR	7001687	\$5,625.00	1	\$5,625.00
E700 TRANSPORT VENTILATOR CASE	01CV7039	\$75.00	1	\$75.00
MOUNTING BRACKET	7001688	\$277.50	1	\$277.50
ALARIS 8015 PCU		\$1,200.00	1	\$1,200.00
GUARDRAILS SAFETY SOFTWARE LICENSE		\$950.00	1	\$950.00
ALARIS 8100 PUMP MODULE		\$700.00	2	\$1,400.00
GUARDRAILS SAFETY SOFTWARE LICENSE		\$250.00	2	\$500.00
		TOTAL		\$87,546.72

Purchasing two demo Power-PRO XT Cots for Shops 51 & 52 at the cost of \$15,975.00 x 2 = \$31,950.00, with a saving of \$2,050.00 to the District.

Fiscal Impact: Moderate

Yes No N/A

☒ ☐ ☐ Budgeted item?

☒ ☐ ☐ Within budget?

☐ ☐ ☒ Renewal contract?

☐ ☒ ☐ Special request?

Name: **Jared Cosper**
 Agency: **Montgomery Co. Hospital District**
 Address: **1400 S. Loop 336 West**
 City/State/Zip: **Conroe, TX 77304**
 Phone Number(s): **936-537-0125**
 Email Address: **jcosper@mchd-tx.org**



MH1730
10/16/2017
 8:58:41 PM
 Mike Hancock
 281-352-5417
mhancock@ctc-traffic.com

CTC Part Number	Description	Qty	Unit Price	Total Price
110610-MM	Model 764 Multimode Phase Selector	15	\$ 2,751.00	\$ 41,265.00
110603-MM	Model 768 Auxiliary Panel	18	\$ 320.00	\$ 5,760.00
110611	3100 GPS Radio Unit (Mast Mount)	15	\$ 2,695.00	\$ 40,425.00
110605A	GPS Cable 500 Ft Roll (Per Ft.)	4,500	\$ 0.77	\$ 3,465.00
N/A	Mast Arm Mount (GPS)	18	\$ 81.00	\$ 1,458.00
100201	Model 380 Card Rack	18	\$ 168.00	\$ 3,024.00
CTCINSTALL	GPS Opticom Intersection 5 hours \$230 per hour	18	\$ 1,150.00	\$ 20,700.00
CTCINSTALL	Driving Time One Man and Pickup Truck	18	\$ 115.00	\$ 2,070.00
CTCINSTALL	Second Man (Include Both Drive and On Site time)	18	\$ 75.00	\$ 1,350.00
CTCINSTALL	Bucket Truck Upcharge (Include Both Drive and On Site Time)	18	\$ 40.00	\$ 720.00
Total Before Tax				\$ 120,237.00
Sales Tax (if applicable)				0.00% \$ -
Shipping				
Grand Total				\$ 120,237.00

Notes

ADD (3) 764 Phase Selectors and (3) 3100 Radio Units NO CHARGE GTT
 Buy 5 Get 1 Free Promotion



Equipment Sales & Service

7010 Mykawa
Houston Tx. 77033
Main (713) 844-7748
Fax (713) 844-7717

Company Name: MONTGOMERY COUNTY HOSPITAL DISTRICT
Address: 1300 S LOOP 336
City: CONROE
State, Zip TX, 77304
Phone: 936-523-1102
E-mail: wsullivan@mchd-tx.org
Submitted To: WAYDE SULLIVAN
Project: ADD MACH
Date: 2/17/2017

LUKE SNEED
832-418-8448

Delivery Address
MONTGOMERY COUNTY HOSPITAL DISTRICT
1300 S LOOP 336
CONROE
TX, 77304

Page 1 of ____1____

#	Manufacturer	Part #	Description	Qty.	Selling Price	Extended
1	ROTARY	MCH413U1A00	13K 24V COLUMN LIFT WITH WIRELESS	4	\$5,889.58	\$23,558.32
2	ROTARY	RS13YL	13K JACK STAND	4	\$604.51	\$2,418.04
3	ROTARY	M140024	WIRELESS KIT SOLD PER COLUMN	4	\$1,685.06	\$6,740.26
4		LABOR	REMOVE EXISTING 2 POST LIFT	1	\$250.00	\$250.00
5		TRADE-IN	TRADE IN OF USED 2-POST LIFT	1	(\$1,250.00)	(\$1,250.00)
6						
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Pricing does not include electrical or air hookup unless specifically stated						

Terms:		Select	Initial	Special Notes: HGAC Contract #: FL03-17 Contract Period 2/30/19	Product Total	\$31,716.62
1	Cash				Shipping & Handling	\$1,520.19
2	Cashiers Check				Sub-Total	\$33,236.80
3	Credit Card				Tax	
4	Check (requires prior approval)				Total Quote	\$33,236.80
5	Net 30 (requires open account)				Deposit	
Price Effective Until: 10/2/2017 Or Until Manufacturer Price Increase					Total Remaining	\$33,236.80

* Finance pricing is subject to credit approval/subject to change and is provided by a JAM approved third party.

** Taxes, if applicable, are included in the below rates.

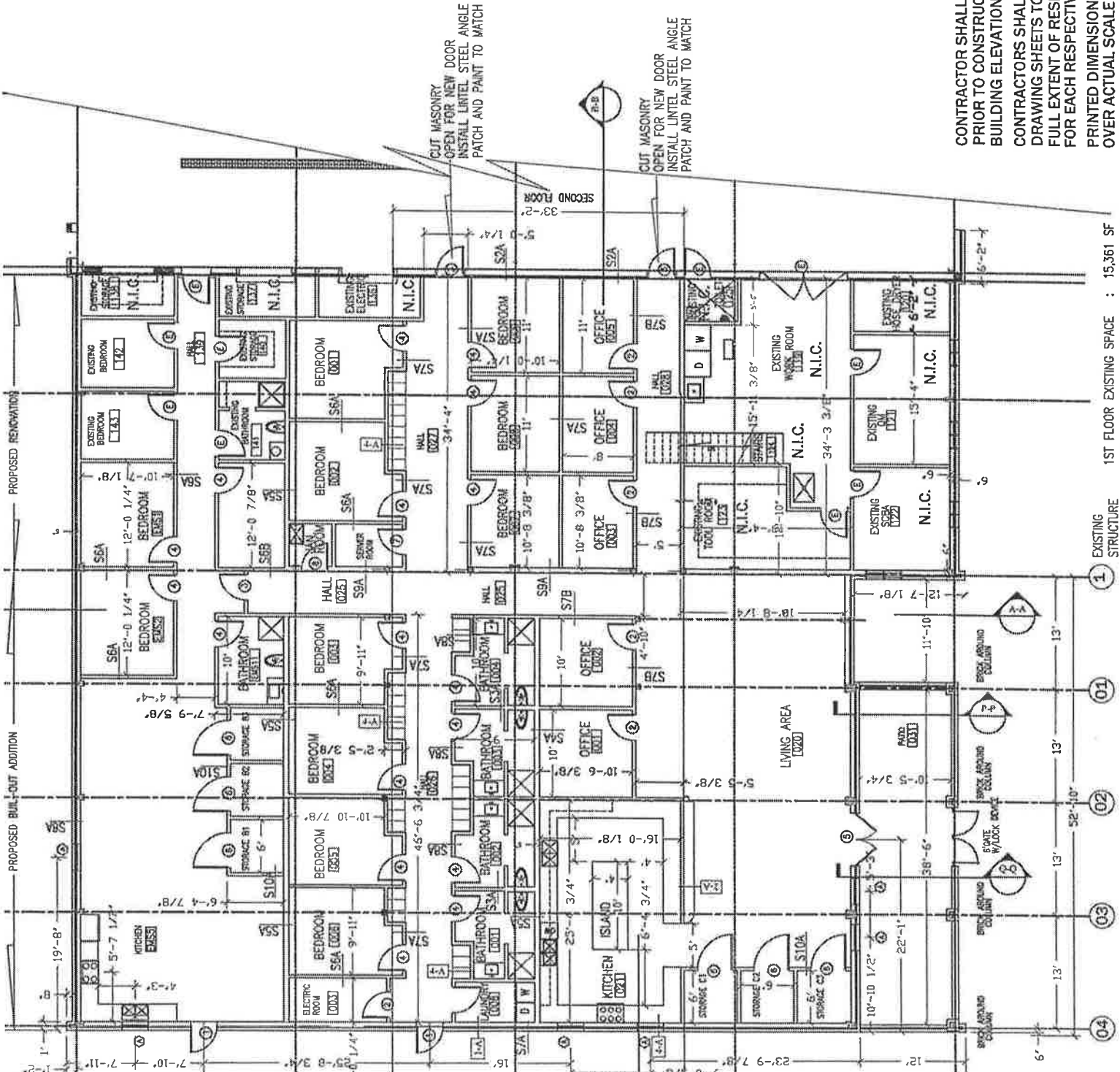
*** Below rates do not include a one time documentation fee of \$99.00

Finance Options:

Term	24 Month	36 Month	48 Month	60 Month
Monthly Payment	\$1,562.13	\$1,070.23	\$839.89	\$701.96

Quotation Accepted: _____ Title _____

J.A.M. Equipment Accepted: _____ Title _____



CONTRACTOR SHALL VERIFY SLAB ELEVATION PRIOR TO CONSTRUCTION AND ALL BUILDING ELEVATIONS

CONTRACTORS SHALL SCRUTINIZE ALL DRAWING SHEETS TO DETERMINE FULL EXTENT OF RESPONSABILITIES FOR EACH RESPECTIVE TRADE

PRINTED DIMENSIONS WILL RULE OVER ACTUAL SCALE OR GRAPHICS

SAMPLES AND SHOP DRAWINGS TO

1ST FLOOR EXISTING SPACE : 15,361 SF

2ND FLOOR EXISTING SPACE : 1,942 SF

PROPOSED

Job Order Contracting

JOC

Job Order Contracting (JOC)

Job Order Contracting (JOC) is used for additions and/or renovations to existing locations. JOCs can either be managed or unmanaged. With an unmanaged JOC, the member would have to negotiate the project and verify accurate pricing, as well as take on the sole responsibility of the project from start to finish and beyond.

With a managed JOC, the projects would be monitored and reviewed to assure accurate pricing and quality workmanship. EPIC6 has partnered with Gordian. Gordian is the recognized leader in Job Order Contracting, completing hundreds of projects since 1990 based on JOC principles that company founder Harry H. Mellon created.

GORDIAN® EPIC6
COOPERATIVE PURCHASING

Gordian offers a **managed** JOC program. Gordian Job Order Contracting is a construction procurement methodology that prices virtually every construction task required for a job, inclusive of every hour of labor, every piece of material, and every piece of equipment. These prices are compiled in a Construction Task Catalog®. Facility owners know what their cost will be on the front end, without negotiation or surprises. Facility owners can access trusted, local contractors that have agreed to pricing through a competitively bid procurement process, and each job is overseen by a seasoned project manager. It is proven, legal and being utilized by hundreds of customers across the country.

- Owners utilize the JOC method for the following benefits:
 - Simplifies the procurement process for repair, alteration & minor new construction projects
 - Saves time – Projects start in weeks rather than months
 - Saves money – Eliminates or Lowers A/E Fee's & procurement/admin fees
 - Price Certainty and increased cost control
 - Improves the quality of the work
 - Increases local subcontractor participation
 - Virtually eliminates defaults, terminations and claims
 - Fully transparent process
 - Assistance with scope of work development
 - Assistance with progress of the project

Typical Project Criteria:

Over the competitive bidding threshold of \$50k

Replacement in kind –Can be new construction: if Additions or Metal buildings

Types of Projects:

- Asbestos Removal
- Back-up Generator
- Bathroom Renovations
- Boiler Replacement
- Carpeting
- Concrete Sidewalks
- Demolish Buildings
- Doors and Hardware
- Engineered Metal Buildings
- Fire Sprinklers
- HVAC Upgrades
- Insulate Existing Buildings
- Masonry Repairs
- Office Renovations
- Painting
- Paving
- Replace Windows
- Roofing
- School Security

EPIC6

*Meeting Tomorrow's
Purchasing Needs Today!*

Contacts:

Gabby Garcia,
Purchasing Assistant
936.435.8288
ggarcia@esc6.net

Robert Lindemann,
Chief Financial Officer
936.435.8265
rlindemann@esc6.net

3332 Montgomery Road
Huntsville, Texas 77320

Job Order Contracting

The JOC Team: Facility Owner, EPIC6, Gordian, Awarded Contractors—All work together for the success of the project!



General Contractors

Aggieland Construction, Inc.

P.O. Box 4851
Bryan, TX 77805
Britt Jones, Owner/Operator
979.393.8807 (Cell)
979.393.0080 (Office)
979.939.0313 (Fax)
britt.jones@aggielandconstruction.com

B & C Constructors GP, Inc.

27835 FM 2978
Magnolia, TX 77354
Charles S. Cochran, President
281.541.3280 (Cell)
713.932.9400 (Office)
713.932.9443 (Fax)
charles@bcconstructors.com

Gallagher Construction Company, LP

3501 Token Drive, Suite 100
Richardson, TX 75082
Lisa Gallagher Ellrich, Vice-President
972.633.0564 (Cell)
972.633.0564 (Office)
979.633.0164 (Fax)
lisa@gallaghertx.com

Hellas Construction, Inc.

12710 Research Blvd., Suite 240
Austin, TX 78759
Jack Adams, Vice-President
512.785.9516 (Cell)
512.250.2910 (Office)
512.368.2972 (Fax)
jadams@hellasconstruction.com

Pro Tech Track & Tennis, Inc.

P.O. Box 8024
Bullard, TX 75757
Jody Phillips, Secretary
832.226.6217 (Cell)
903.894.6461 (Office)
Prtchtracktennis@aol.com



Flooring

Hellas Construction, Inc.

12710 Research Blvd., Suite 240
Austin, TX 78759
Jack Adams, Vice-President
512.785.9516 (Cell)
512.250.2910 (Office)
512.368.2972 (Fax)
jadams@hellasconstruction.com

Mechanical (HVAC)

Envirotech Mechanical Systems

270 Lake Meadows Drive
Montgomery, TX 77316
Sam Storenski, Vice-President
936.444.6510 (Cell)
936.588.4114 (Office)
836.588.4118 (Fax)
sams@envirotech-tx.com

Roofing

DK Haney Roofing, Inc.

6627 Corporation Parkway,
Suite 240
Fort Worth, TX 76126
Dustin K. Haney, President
817.980.2425 (Cell)
817.546.2266 (Office)
817.546.2212 (Fax)
dustinh@dkhaneyroofing.com



Federal Reserve Bank of Dallas

The Beige Book ■ October 2017

Summary of Economic Activity

The Eleventh District economy continued to expand at a moderate pace over the past six weeks, and most contacts do not expect significant long-term disruption due to Hurricane Harvey. Manufacturing output strengthened, and activity in nonfinancial services increased. Retail sales growth continued to accelerate, with a surge in auto sales to replace vehicles damaged by the hurricane. Homes sales weakened during the reporting period and prices were flat. Growth in the financial services and energy sectors continued but at a slower pace, and crop conditions remained mostly favorable. Employment, wages and prices increased, particularly in manufacturing. Outlooks remained positive overall.

Employment and Wages

Overall employment rose, and upward wage pressure persisted. Hiring picked up in manufacturing, continued at about the same modest pace in services, and abated slightly in the energy sector. Reports of labor shortages persisted, spanning most industries. Some manufacturers said the difficulty finding workers was impeding their growth, and some services firms said it was driving up overtime costs. More than a quarter of firms expect that the impact of Hurricane Harvey will make finding and hiring workers more difficult over the next six months. In construction, builders were concerned that once post-hurricane repair and rebuilding work begins, there likely will be skilled-worker shortages and increases in labor costs. Other contacts noted that they also pull from a labor pool that is likely to be in higher demand in the aftermath of the storm.

Prices

Selling prices increased at the same or faster pace over the past six weeks, and contacts noted upward pressure on input costs. Prices and costs rose at a faster clip in the manufacturing and energy sectors, while upward pressure was largely unchanged on the services side. New home prices were mostly flat, but there is continued pushback from buyers on pricing at the higher end.

Some builders were offering discounts and/or incentives to entice buyers, particularly on inventory homes. Gasoline and diesel prices rose over the reporting period, as did oil prices.

Manufacturing

Robust expansion in the manufacturing sector continued, despite some disruption among Texas Gulf Coast producers in the wake of Hurricane Harvey. Output growth picked up further for durable goods in September, led by increases in computer and electronic product manufacturing. Fabricated metals production rebounded, and output among energy-related firms overall continued to exhibit strength. Meanwhile, nondurable goods production slowed. A majority of chemical producers noted production held steady or declined over the reporting period, with a number of executives saying Hurricane Harvey had a negative impact on logistics like transportation and availability of raw materials. Refinery capacity hampered by the storm was ramping back up quickly, with little damage to infrastructure. While it may take some time for supply chains to recover, the storm's impact on the refining and petrochemical industry are projected to be transitory. For Texas manufacturing overall, outlooks were positive and more optimistic than during the prior reporting period.

Retail Sales

Retail sales growth continued to accelerate despite Hurricane Harvey, according to firms surveyed three weeks after the storm. Nearly two-thirds of stores along the Texas Gulf Coast said they were negatively impacted by the hurricane, and on average those stores were shut down for about four days and experienced a reduction in revenue for about 10 days. Auto sales surged, partly due to increased demand for replacement vehicles after the storm. An auto dealer in Houston said sales were incredibly strong, noting that several hundred thousand vehicles had been flooded, and another dealer expects elevated demand to last about six months. For the broader retail sector in Houston, rebuilding efforts were fueling a rise in retail sales and demand for warehouses in the area from building supply companies. Outlooks for business in general were quite positive, an improvement from the mixed outlooks during the prior reporting period.

Nonfinancial Services

Demand for nonfinancial services continued to expand moderately over the past six weeks. There were some reports of Hurricane Harvey disrupting business, with those contacts noting the impact lasted one to two weeks on average. About a third of firms expect a net negative impact on revenues over the next six months from the storm, while nearly half expect no change on net and the balance anticipate an increase. Some staffing services contacts have seen a rise in demand for accounting and data entry positions related to the hurricane damages, as well as for call center employees and insurance adjusters. Staffing contacts generally think business activity will return to normal (pre-hurricane) by year's end, and an oil and gas staffing firm noted that "things are close to normal again" in Houston already.

Strength in the nonfinancial services sector was led by professional and technical services, with firms generally noting stronger revenue gains over the past six weeks, as well as transportation services. The healthcare industry remained rather weak, with contacts saying they were continuing to struggle with lower demand and rising costs. Leisure and hospitality also exhibited weakness over the past six weeks, particularly along the Gulf Coast and Mexican border.

Construction and Real Estate

Overall, home sales weakened during the reporting period. However, contacts in Austin and Dallas–Fort Worth (DFW) noted continued strength in sales of low- to mid-priced homes. In Houston, storm damage to single-

family homes was reported to be much more extensive compared with other property types. Contacts expect new home starts and closings in Houston to be behind schedule for the remainder of the year.

Apartment demand was generally disappointing in the third quarter, following a solid second quarter. Rent growth slowed and was below average in some large metros. In Houston, however, apartment leasing activity picked up, occupancy rose and rent concessions have diminished following Hurricane Harvey. The office market was generally characterized as solid in DFW and San Antonio, but still weak in Houston.

Financial Services

Loan demand continued to increase over the past six weeks, albeit at a more sluggish pace than during the prior period. Growth was led by commercial real estate loans, where volumes continued to rise at a moderate pace. Volume growth abated for commercial and industrial loans as well as for residential real estate loans, and consumer loan volumes declined slightly. Credit standards and terms tightened. Core deposit volumes grew again and net interest margins continued to increase. Outlooks in the financial sector remained optimistic.

Energy

Energy activity continued to expand, but at a slightly slower clip in the third quarter. Drilling activity in the Eagle Ford Shale and offshore has resumed normal operations after the hurricane. Overall growth in oil and gas production continued, but oilfield services firms noted weaker demand growth. Drilling activity is expected to decline slightly by the end of 2017, and demand for oilfield services is softening outside of the Permian Basin. However, six-month outlooks for 2018 were more optimistic relative to the last reporting period, and uncertainty has moderated.

Agriculture

Crop conditions remained favorable, although Hurricane Harvey hampered agriculture in the Coastal Plains. The extent of the impact is not yet known, but some livestock were lost and a small portion of the Texas cotton crop was damaged. Some rice and soybeans were also affected, but likely minimally. Overall, grain production was strong, with particularly robust yields in Northeast Texas. There is good moisture for planting winter wheat, but while wheat prices are higher than a year ago they are still generally below breakeven levels. Agricultural producers remain concerned about low crop prices, NAFTA negotiations, and the configuration of the next farm bill. ■

MCHD Surplus/Salvage
October 2017

Qty	Serial Number	MCHD Tag	Product Description	S/S	Reason
1	HO1404	9574	EZ IO DRIVER	salvage	Unit no longer functions. Unit cannot be repaired.
1	N/A	5741	ViewSonic VS10047	Salvage	Broken, Nonrepairable
1	N/A	6520	DELL 1905FP	Salvage	Broken, Nonrepairable
1	N/A	7194	DELL 1707FPt	Salvage	Broken, Nonrepairable
1	N/A	7264	DELL 1707FPc	Salvage	Broken, Nonrepairable
1	N/A	7679	DELL 1907FPVt	Salvage	Broken, Nonrepairable
1	N/A	7703	DELL 1907FPVt	Salvage	Broken, Nonrepairable
1	N/A	8010	DELL 1908FPc	Salvage	Broken, Nonrepairable
1	N/A	8096	DELL 1908Pt	Salvage	Broken, Nonrepairable
1	N/A	8724	DELL 1908FPc	Salvage	Broken, Nonrepairable
1	N/A	9350	DELL P2211Ht	Salvage	Broken, Nonrepairable
1	N/A	9776	DELL P2211Ht	Salvage	Broken, Nonrepairable
1	N/A	N/A	SAMGSUNG 2243BWT	Salvage	Broken, Nonrepairable
1	N/A	N/A	DELL 1905FP	Salvage	Broken, Nonrepairable
1	N/A	5625	DELL SE2417HG	Salvage	Broken, Nonrepairable
1	N/A	6475	DELL SE2417HG	Salvage	Broken, Nonrepairable
1	N/A	6512	DELL SE2417HG	Salvage	Broken, Nonrepairable
1	N/A	7181	DELL SE2417HG	Salvage	Broken, Nonrepairable
1	N/A	7191	DELL SE2417HG	Salvage	Broken, Nonrepairable
1	N/A	7263	DELL SE2417HG	Salvage	Broken, Nonrepairable
1	N/A	7611	DELL SE2417HG	Salvage	Broken, Nonrepairable
1	N/A	8098	DELL SE2417HG	Salvage	Broken, Nonrepairable
1	N/A	8111	DELL SE2417HG	Salvage	Broken, Nonrepairable
1	N/A	8140	DELL SE2417HG	Salvage	Broken, Nonrepairable
1	N/A	8140	DELL SE2417HG	Salvage	Broken, Nonrepairable
1	N/A	8466	DELL SE2417HG	Salvage	Broken, Nonrepairable
1	N/A	8468	DELL SE2417HG	Salvage	Broken, Nonrepairable
1	N/A	9347	DELL SE2417HG	Salvage	Broken, Nonrepairable

1	N/A	7685	DELL 1707FPt	Salvage	Broken, Nonrepairable
1	N/A	6576	DELL E171FPb	Salvage	Broken, Nonrepairable
1	N/A	6498	DELL 1907FPVt	Salvage	Broken, Nonrepairable
1	N/A	CAP20315	DELL SE2417HG	Salvage	Broken, Nonrepairable
1	N/A	9178	ViewSonic VS13239	Salvage	Broken, Nonrepairable
1	N/A	9457	PANASONIC CF-19RCRAX1M	Salvage	Broken, Out of Warranty
1	N/A	9459	PANASONIC CF-19RCRAX1M	Salvage	Broken, Out of Warranty
1	1AKYA25144	9459	PANASONIC CF-19RCRAX1M	Salvage	Broken, Out of Warranty
1	1AKYA25140	9457	PANASONIC CF-19RCRAX1M	Salvage	Broken, Out of Warranty
1	1AKYA25081	N/A	PANASONIC CF-19RCRAX1M	Salvage	Broken, Out of Warranty
1	1AKYZ25072	9461	PANASONIC CF-19RCRAX1M	Salvage	Broken, Out of Warranty
1	OGKSA85927	9372	PANASONIC CF-19RDRAx6M	Salvage	Broken, Out of Warranty
1	OGKSA85892	9378	PANASONIC CF-19RDRAx6M	Salvage	Broken, Out of Warranty
1	1AKSA25130	9455	PANASONIC CF-19RCRAX1M	Salvage	Broken, Out of Warranty
1	OGKSA8951	9376	PANASONIC CF-19RDRAx6M	Salvage	Broken, Out of Warranty
1	1AKYA25132	9458	PANASONIC CF-19RCRAX1M	Salvage	Broken, Out of Warranty
1	1AKYA25092	9451	PANASONIC CF-19RCRAX1M	Salvage	Broken, Out of Warranty
1	1AKYA25071	9463	PANASONIC CF-19RCRAX1M	Salvage	Broken, Out of Warranty
1	N/A	7199	CISCO	Salvage	Broken, Nonrepairable
1	N/A	9283	CISCO SFE2000P	Salvage	Broken, Nonrepairable
1	N/A	9291	DENON DN-F650R	Salvage	Broken, Nonrepairable
1	N/A	N/A	Quantum Superloader 3	Salvage	Broken, Nonrepairable
1	N/A	N/A	APC LCD	Salvage	Broken, Nonrepairable
1	N/A	N/A	APC LCO	Salvage	Broken, Nonrepairable
1	N/A	N/A	CISCO	Salvage	Broken, Nonrepairable
1	N/A	N/A	Super Server 6014V-T2	Salvage	Broken, Out of Warranty
1	N/A	8171	DELL DCNE	Salvage	Broken, Out of Warranty
1	N/A	9078	DELL DCNEIF	Salvage	Broken, Out of Warranty
	103TALA137	2602	MOTOROLA CDM750 MOBILE RADIO	SALVAGE	No longer in use
	103TALA130	2591	MOTOROLA CDM750 MOBILE RADIO	SALVAGE	No longer in use
	103TAL6409	2614	MOTOROLA CDM750 MOBILE RADIO	SALVAGE	No longer in use
	103TANA631	5267	MOTOROLA CDM750 MOBILE RADIO	SALVAGE	No longer in use
	103TALA136	2603	MOTOROLA CDM750 MOBILE RADIO	SALVAGE	No longer in use
	402AVQE019	1385	MOTOROLA HT1000 PORTABLE RADIO	SALVAGE	No longer in use
	402AVQE026	N/A	MOTOROLA HT1000 PORTABLE RADIO	SALVAGE	No longer in use
	402AUYA216	N/A	MOTOROLA HT1000 PORTABLE RADIO	SALVAGE	No longer in use
	402AVQE014	1518	MOTOROLA HT1000 PORTABLE RADIO	SALVAGE	No longer in use
	402AUYA215	1516	MOTOROLA HT1000 PORTABLE RADIO	SALVAGE	No longer in use
	402AUYA217	1520	MOTOROLA HT1000 PORTABLE RADIO	SALVAGE	No longer in use
	402AVQE027	1517	MOTOROLA HT1000 PORTABLE RADIO	SALVAGE	No longer in use
	1778586	N/A	BASE STATION M7100 MOBILE RADIO	SALVAGE	No longer in use
	0001MTH0178A	6211	DHYDRATOR DRYLINE MT-050	SALVAGE	Broken
	10WDTX0005044	N/A	DHYDRATOR DRYLINE MT-050	SALVAGE	Broken

AGENDA ITEM # 30

Board Mtg.: 10/24/17

Montgomery County Hospital District

Proceeds from Sale of Assets

10/01/2016 - 09/30/2017

Account Name	Description	Sale Date	Sale of Surplus
Vehicles	2010 Dodge Ram 3500 - 237,850 miles	2/7/2017	6,170.00
Vehicles	2014 Chevy Tahoe - 29,839 miles	3/28/2017	3,460.00
Vehicles	2010 Dodge Ram 3500 - 223,323 miles	4/4/2017	7,600.00
Vehicles	2010 Dodge Ram 3500 - 222,539 miles	5/16/2017	6,165.00
Vehicles	2010 Dodge Ram 3500 - 195,972 miles	7/18/2017	8,210.00
Vehicles	2009 Chevy Tahoe - 184,392 miles	9/12/2017	4,655.00
Vehicles	2002 Ford Taurus LX - 142,839 miles	9/12/2017	850.00
Vehicles	2010 Dodge Ram 3500 - 191,085 miles	9/26/2017	7,510.00
Vehicles	2009 Chevy Tahoe - 177,806 miles	9/26/2017	5,149.00
	Vehicles Total		49,769.00
	Total Proceeds		49,769.00