



NACo Prescription Drug Discount Card Program

Montgomery County, TX													
MONTH	TOTAL	PLAN PRICED	% OF PLAN PRICED	RETAIL PRICED	% OF RETAIL PRICED	MEMBER COST	AVG MEMBER COST	RETAIL SUBMITTED PRICE	AVG RETAIL SUBMITTED PRICE	PRICE SAVINGS	AVG PRICE SAVINGS	% OF PRICE SAVINGS	TOTAL UTILIZERS
2011													
SEPTEMBER	2,043	1,430	70.00%	613	30.00%	95,772.18	\$ 46.88	\$ 124,953.93	\$ 61.16	\$ 29,181.75	\$ 14.28	23.35%	639
AUGUST	2,174	1,468	67.53%	706	32.47%	89,917.94	\$ 41.36	\$ 119,376.62	\$ 54.91	\$ 29,458.68	\$ 13.55	24.68%	672
JULY	2,212	1,546	69.89%	666	30.11%	93,849.55	\$ 42.43	\$ 124,438.93	\$ 56.26	\$ 30,589.38	\$ 13.83	24.58%	753
JUNE	2,303	1,552	67.39%	751	32.61%	93,232.30	\$ 40.48	\$ 125,324.53	\$ 54.42	\$ 32,092.23	\$ 13.94	25.61%	768
MAY	2,458	1,712	69.65%	746	30.35%	102,858.77	\$ 41.85	\$ 136,180.97	\$ 55.40	\$ 33,322.20	\$ 13.56	24.47%	822
APRIL	2,485	1,755	70.62%	730	29.38%	105,126.16	\$ 42.30	\$ 139,642.11	\$ 56.19	\$ 34,515.95	\$ 13.89	24.72%	794
MARCH	2,646	1,867	70.56%	779	29.44%	110,767.45	\$ 41.86	\$ 147,701.27	\$ 55.82	\$ 36,933.82	\$ 13.96	25.01%	895
FEBRUARY	2,573	1,850	71.90%	723	28.10%	109,741.51	\$ 42.65	\$ 144,932.65	\$ 56.33	\$ 35,191.14	\$ 13.68	24.28%	882
JANUARY	2,873	2,069	72.02%	804	27.98%	122,500.07	\$ 42.64	\$ 163,220.10	\$ 56.81	\$ 40,720.03	\$ 14.17	24.95%	939
2010													
DECEMBER	3,052	2,196	71.95%	856	28.05%	130,738.00	\$ 42.84	\$ 174,828.07	\$ 57.28	\$ 44,090.07	\$ 14.45	25.22%	943
NOVEMBER	2,903	2,106	72.55%	797	27.45%	130,794.11	\$ 45.05	\$ 172,888.70	\$ 59.56	\$ 42,094.59	\$ 14.50	24.35%	969
OCTOBER	2,918	2,124	72.79%	794	27.21%	128,241.23	\$ 43.95	\$ 170,153.01	\$ 58.31	\$ 41,911.78	\$ 14.36	24.63%	972
SEPTEMBER	3,148	2,308	73.32%	840	26.68%	135,712.12	\$ 43.11	\$ 181,068.55	\$ 57.52	\$ 45,356.43	\$ 14.41	25.05%	1,039
AUGUST	3,088	2,291	74.19%	797	25.81%	123,187.61	\$ 39.89	\$ 167,959.11	\$ 54.39	\$ 44,771.50	\$ 14.50	26.66%	1,019
JULY	3,181	2,347	73.78%	834	26.22%	134,245.28	\$ 42.20	\$ 179,602.07	\$ 56.46	\$ 45,356.79	\$ 14.26	25.25%	1,043
JUNE	3,414	2,518	73.76%	896	26.24%	133,632.68	\$ 39.14	\$ 181,664.21	\$ 53.21	\$ 48,031.53	\$ 14.07	26.44%	1,130
MAY	3,276	2,391	72.99%	885	27.01%	125,716.93	\$ 38.38	\$ 170,236.30	\$ 51.96	\$ 44,519.37	\$ 13.59	26.15%	1,089
APRIL	3,350	2,438	72.78%	912	27.22%	138,654.69	\$ 41.39	\$ 184,488.86	\$ 55.07	\$ 45,834.17	\$ 13.68	24.84%	1,110
MARCH	3,408	2,558	75.06%	850	24.94%	134,007.95	\$ 39.32	\$ 180,424.70	\$ 52.94	\$ 46,416.75	\$ 13.62	25.73%	1,105
FEBRUARY	2,460	1,785	72.56%	675	27.44%	101,521.40	\$ 41.27	\$ 135,789.64	\$ 55.20	\$ 34,268.24	\$ 13.93	25.24%	972
JANUARY	2,477	1,747	70.53%	730	29.47%	98,952.42	\$ 39.95	\$ 132,349.03	\$ 53.43	\$ 33,396.61	\$ 13.48	25.23%	1,016
2009													
DECEMBER	2,608	1,883	72.20%	725	27.80%	104,031.99	\$ 39.89	\$ 139,943.00	\$ 53.66	\$ 35,911.01	\$ 13.77	25.66%	1,034
NOVEMBER	2,425	1,726	71.18%	699	28.82%	96,697.72	\$ 39.88	\$ 129,725.52	\$ 53.50	\$ 33,027.80	\$ 13.62	25.46%	995
OCTOBER	2,530	1,835	72.53%	695	27.47%	105,790.27	\$ 41.81	\$ 140,439.94	\$ 55.51	\$ 34,649.67	\$ 13.70	24.67%	1,039

SEPTEMBER	2,532	1,849	73.03%	683	26.97%	97,086.25	\$ 38.34	\$ 131,546.09	\$ 51.95	\$ 34,459.84	\$ 13.61	26.20%	1,048
AUGUST	2,450	1,796	73.31%	654	26.69%	93,360.27	\$ 38.11	\$ 125,630.91	\$ 51.28	\$ 32,270.64	\$ 13.17	25.69%	967
JULY	2,299	1,648	71.68%	651	28.32%	85,795.04	\$ 37.32	\$ 116,873.68	\$ 50.84	\$ 31,078.64	\$ 13.52	26.59%	940
JUNE	1,867	1,308	70.06%	559	29.94%	69,481.61	\$ 37.22	\$ 93,447.62	\$ 50.05	\$ 23,966.01	\$ 12.84	25.65%	758
MAY	1,842	1,273	69.11%	569	30.89%	65,586.07	\$ 35.61	\$ 88,588.14	\$ 48.09	\$ 23,002.07	\$ 12.49	25.97%	695
APRIL	1,847	1,262	68.33%	585	31.67%	67,454.86	\$ 36.52	\$ 89,011.93	\$ 48.19	\$ 21,557.07	\$ 11.67	24.22%	713
MARCH	1,860	1,288	69.25%	572	30.75%	65,526.56	\$ 35.23	\$ 88,529.25	\$ 47.60	\$ 23,002.69	\$ 12.37	25.98%	746
FEBRUARY	1,528	1,079	70.62%	449	29.38%	54,614.35	\$ 35.74	\$ 71,827.43	\$ 47.01	\$ 17,213.08	\$ 11.27	23.96%	707
JANUARY	1,605	1,098	68.41%	507	31.59%	59,193.96	\$ 36.88	\$ 77,530.52	\$ 48.31	\$ 18,336.56	\$ 11.42	23.65%	650
2008													
DECEMBER	1,554	1,063	68.40%	491	31.60%	56,655.63	\$ 36.46	\$ 75,067.08	\$ 48.31	\$ 18,411.45	\$ 11.85	24.53%	605
NOVEMBER	1,394	973	69.80%	421	30.20%	51,122.09	\$ 36.67	\$ 66,818.84	\$ 47.93	\$ 15,696.75	\$ 11.26	23.49%	558
OCTOBER	1,444	988	68.42%	456	31.58%	54,626.17	\$ 37.83	\$ 70,662.95	\$ 48.94	\$ 16,036.78	\$ 11.11	22.69%	587
SEPTEMBER	1,228	835	68.00%	393	32.00%	45,387.77	\$ 36.96	\$ 57,194.36	\$ 46.58	\$ 11,806.59	\$ 9.61	20.64%	534
AUGUST	1,349	902	66.86%	447	33.14%	50,412.41	\$ 37.37	\$ 64,231.15	\$ 47.61	\$ 13,818.74	\$ 10.24	21.51%	537
JULY	1,341	936	69.80%	405	30.20%	54,450.08	\$ 40.60	\$ 69,865.10	\$ 52.10	\$ 15,415.02	\$ 11.50	22.06%	568
JUNE	1,237	825	66.69%	412	33.31%	48,665.01	\$ 39.34	\$ 61,569.31	\$ 49.77	\$ 12,904.30	\$ 10.43	20.96%	530
MAY	1,231	825	67.02%	406	32.98%	49,233.43	\$ 39.99	\$ 61,625.10	\$ 50.06	\$ 12,391.67	\$ 10.07	20.11%	507
APRIL	1,184	826	69.76%	358	30.24%	50,549.76	\$ 42.69	\$ 62,213.63	\$ 52.55	\$ 11,663.87	\$ 9.85	18.75%	474
MARCH	1,160	798	68.79%	362	31.21%	47,788.25	\$ 41.20	\$ 58,457.39	\$ 50.39	\$ 10,669.14	\$ 9.20	18.25%	450
FEBRUARY	1,082	729	67.38%	353	32.62%	45,244.71	\$ 41.82	\$ 55,120.01	\$ 50.94	\$ 9,875.30	\$ 9.13	17.92%	426
JANUARY	1,105	803	72.67%	302	27.33%	47,287.90	\$ 42.79	\$ 57,812.88	\$ 52.32	\$ 10,524.98	\$ 9.52	18.21%	454
2007													
DECEMBER	1,074	766	71.32%	308	28.68%	44,130.81	\$ 41.09	\$ 53,874.09	\$ 50.16	\$ 9,743.28	\$ 9.07	18.09%	430
NOVEMBER	978	734	75.05%	244	24.95%	45,258.89	\$ 46.28	\$ 55,019.86	\$ 56.26	\$ 9,760.97	\$ 9.98	17.74%	409
OCTOBER	472	327	69.28%	145	30.72%	20,648.32	\$ 43.75	\$ 25,191.31	\$ 53.37	\$ 4,542.99	\$ 9.63	18.03%	245
TOTALS:	101,668	72,433	71.24%	29,235	28.76%			\$ 5,445,040.45	\$ 53.56	\$ 1,329,789.92	\$ 13.08	24.42%	37,177.00

Column Headers from left to right:

1. **Total Rx's:** This is the total number of Rx's that were adjudicated or attempted to adjudicate through the use of the card (the explanation of the next couple of headers will help explain the necessity of this column).
2. **Plan Priced Rx's:** Caremark tracks all attempts to use the cards including when the pharmacy offers a lower price than the card can give. This is usually when the pharmacy sells a drug at cost or below cost to create foot traffic for the pharmacy or under a special purchase arrangement. This is the amount of Rx's that the card gave the best price vs. the pharmacy.
3. **% Plan Priced Rx's:** What percentage of the total attempted Rx's adjudicated via best price with the card.
4. **Retail Priced Rx's:** How many prescriptions where the pharmacy had a lower price.
5. **% Retail Priced Rx's:** Percentage of Rx's where the pharmacy had a lower price.
6. **Total Drug Cost:** All prescriptions totaled together at their card discount prices.

7. **Average Drug Cost:** Average Drug Cost per Rx at the card discounted price.
8. **Retail Submitted Price:** What the price would have been if the prescriptions weren't filled with the card.
9. **Average Retail Submitted Price:** Average Per Prescription price if the card wasn't presented at a discount.
10. **Price Savings:** Total dollar savings for all Rxs filled with the card.
11. **Average Price Savings:** Average price savings per prescription.
12. **% Price Savings:** Percentage price savings per prescription.
13. **Total Utilizers:** This is the total amount of people who represent the total amount of prescriptions *i.e.* some people fill multiple prescriptions. This gives you an indication of how many residents you are helping.

As always, if you have questions, don't hesitate to contact me. Thank you for being a member county, borough or parish and participating in this member program.

[Andrew Goldschmidt](#)

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NACo--National Association of Counties